# PROPAGATION JIPPN OREGON

DBA: LEW'S LAKESHORE NURSERY

# 2016-17 CATALOG

THE FOUNDATION FOR GROWING EXCELLENCE

Front cover: Marley's Pink Above: Ginkgo biloba All photos by John Lewis

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Greetings to all friends,

You know that feeling you get when you go to do a task, and you realize that something has gone awry, but you won't fully know what, until you look behind door #3? Case in point, when you walk up to the kitchen sink, and



The Lewis Family: Crystal, Marley, Trystan and John

notice that you're standing in water. That's about the time my wife asks, "Should we call somebody?" Then from out of nowhere, a door thunders open, mysterious fog billows out, and with glowing back-lighting, I walk out with pipe wrench in hand, and say with absolute confidence, "No honey... I can fix that!" Oh, the look of true fear in her eyes...

About the time, I have everything torn apart, made several trips to the supply store, and made a total mess of something that once upon a time, had a simple solution, the reality fairy tosses me a few nuggets of wisdom; 1. There are professionals that specialize in this field, and I can pay for their services. 2. By the time I'm finished, have I done as good of a job, and saved money? 3. I'm not a plumber, why don't I outsource this?

This past several years, labor and resources have become more and more critical in our industry like never before. The lack of labor resources has inspired and driven change, both through adaptation, or force. JLPN has always tried to automate, but until 2014, had only scratched the surface. Automation was the only way we could still increase production to meet increasing demands, but also maintain a profit margin, while decreasing our reliance on the limited labor pool. Outsourcing overhead, such as leaving seed collection and mechanical fabrication to the professionals, has saved us time and resources, so we could focus on what's truly making us money; our propagation.

Many of our current and new customers have found that outsourcing their propagation needs to JLPN is an effective way of freeing up limited labor resources in their own production. When labor was cheaper, and more plentiful, it financially made sense to do some propagation in-house to save a little money. But labor is not cheap or plentiful in todays market, and most shade tree growers are not set up to automate a small propagation production. In-house propagation is becoming less of a savings, and more of a drain on resources, a production headache and takes time away from maintaining focus on the crop that truly creates income. Outsource your

overhead, and outsource your headaches to JLPN.

Much like a plumber, or mechanic, who has the tools to do the job right, and make money doing it, I don't. It's just a headache, an inefficient use of my time and it's so much easier to just make a call, and not have to worry about it. JLPN can take care of your propagation needs with a phone call.

It's been an exciting year to see the turn-around in the market for growers. No doubt we owe many thanks to our customers for continual support of our nursery family, and look forward to many more prosperous years.

Taha L. Lenis

John Lewis, President



Moose and Lulu (Anything for a treat)

NURSERY LOCATION: 5440 State Street • Salem, Oregon 97301 MAILING ADDRESS: 1118 Lancaster Drive NE #409 • Salem, Oregon 97301 PHONE: 1-877-490-7844, 503-373-9781 • FAX: 503-373-9876 • E-MAIL: info@jlpnliners.com

# UPCOMING Shows

### **Farwest Show**

Portland, OR Booth #12011, 12013 August 25–27, 2016

## Green and Growin'

Greensboro, N.C. Booth #1123, 1222 January 16–20, 2017



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> рноме: 1-877-490-7844 503-373-9781

FAX: 503-373-9876

EMAIL: info@jlpnliners.com

website: www.jlpnliners.com



# **STAFF**



John Lewis President



**Crystal Lewis** *Vice President* 

All photos by John Lewis.





Ken Free Sales Manager



Jeremy Powell Field Manager



Amy Wagner Sales/Office Manager



John Pederson (Peder) Shipping/Propagation Manager

# ORDER DETAILS

### Minimum order is \$500

Credit card payment surcharge of 2.75%

\$20 packing fee per wood crate (400-500 plants per crate)

> \$35 fee for Phytosanitary Certificate

Will call—No charge for loading full flats. Stacking pots charged at 5% of total container order.

International orders— 20% of total order will be invoiced for root washing and handling

5% discount on fall orders prepay by July 1st.

5% discount on spring orders prepay by November 1st.

> Deposit on Anderson Band Pot \$.13 each

Deposit on Anderson Band Quarts \$.17 each

Deposit on Anderson HD Poly Flat \$2.50 each

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Paperbark Maple

Acer buergerianum Trident Maple zone 5 Native to Japan, Trident Maple is widely known for its use in bonsai due to the leaves keeping good reductive form. Mature specimens add very attractive shape and color to landscapes with its orange tinged exfoliating scaled bark and vibrant yellow, orange and red fall color. Height 30'–35'	Per Bundle 25 ABP	EACH \$1.58			
Acer campestre	50				
Hedge Maple zone 5	<u>Caliper</u>	EACH	<u>PER 500</u>		
Native to Europe and commonly used to form a hedge due to its dense branching habit, though in the states it's generally used as a small landscape tree that's adaptable to high ph or acid soils with consistent gold fall color. Height 30'	1/8" 3/16" 1/4" 3/8"	\$.82 \$.88 \$.93 \$.99	\$.65 \$.70 \$.75 \$85		Trident Maple
Acer ginnala 'Flame'	50			Con 1	
Flame Amur Maple zone 2	<u>Caliper</u>	EACH	<u>PER 500</u>	1 10.	Sold Mar
Widely adaptable to a variety of soils and climates, but performs best in cool regions where it can display its dark glossy green foliage bright red and pink fall color character. 'Flame' is most commonly grown as a dense shrub or small well-branched tree. Height 30'	1/8" 3/16" 1/4"	\$.86 \$.90 \$.96	\$.70 \$.75 \$.81		
Acer griseum	25				NP X
Paperbark Maple zone 5–7	ABP	<u>EACH</u>			
Paperbark maple is one of the finest of all peeling trees and makes outstanding specimens when grown in clump-form. Attractive green-gold blooms in the spring, emerald-blue summer foliage and vibrant orange-red fall color make this an attractive plant year around. Our seedlings are straight as an arrow with an unmatched root system. Height 25+ Broad Spreading	18"-24" 2-3' 3-4' 4-5'	\$3.25 \$3.50 \$3.90 \$4.25			Flame Amur Maple
Acer palmatum	25				All the second
Green Japanese Maple zone 5-8	<u>3" Plug Grown</u>	EACH			
JLPN grows palmatum and all of our container under stock to specifically cater to the grafters needs. The heavy caliper plants and large container size	1/8" 3/16" <b>ABP</b>	\$.78 \$.93 EACH			

OUTSOURCE YOUR OVERHEAD-SEE PAGES 22-23



Red Japanese Maple

Norway Maple

Autumn Blaze

Acer palmatum 'atropurpureum'

## Per Bundle 25

Red Japanese Maple zone 5	<u>Plug Grown</u>	<u>EACH</u>
In order to get the deepest blood red palmatum, we collect seed from our own "Bloodgood" seed orchard. These bloodgood seedlings are the highest quality red seedling you will find on the market. This is a great	12-18" 18-24" 2-3' <b>ABP</b>	\$1.35 \$1.55 \$1.75 <u>EACH</u>
plant for garden centers that want to have a quick turn product in a 1 or 2 gallon. Height 15–25'	12–18" 18–24" 2–3' 3–4' 4–5'	\$1.75 \$1.85 \$1.95 \$2.25 \$2.50

25

ABP

25 SRC

EACH \$1.50

<u>EACH</u>

\$1.68

PER 500

\$1.47

Acer platanoides	50			
Norway Maple zone 4	<u>Caliper</u>	<u>EACH</u>	<u>PER 500</u>	
Norway maple is most commonly used as a budding understock for cultivars. Our seedlings have durable, straight roots and are harvested during optimum field conditions to maximize root fiber.	3/16" 1/4" 3/8"	\$.80 \$.90 \$1.00	\$.69 \$.74 \$.79	

# Acer pseudoplatanus

Sycamore Maple zone 4 Sycamore maple is urban and drought tolerant. The leaves are dark leathery green and often give a purple cast on the underside. These seedlings are most commonly used for grafting and budding understocks. Height 30-40'

# Acer rubrum x freemanii

## Armstrong zone 4

In the arsenal of red maple cultivars, Armstrong is a workhorse. Durable in colder climates than most rubrum, columnar growth habit and respectable orange gold fall color make it a consistent performer in the landscape. Height 35'x12'

# Acer r. x freemanii (Poplar Farms intro.)

Autumn Blaze<sup>®</sup> (ppn 4864) zone 3 The name Autumn Blaze says it all. This is one of the most-stark and intensely red fall colored freemanii maples in the landscape. Cold and heat tolerant and very strong growing habits in moderate climates equate to Blaze being a money making tree. Height 50' x 40'

25

Royalty \$1.00

SRC





maintains a striking bright orange-red, fall color with some fluorescent tones. Widely adaptable to hot and cold climates. Height 50'x 40'			
Acer r. x freemanii 'Celzam' (LCN Selection)	25		
<b>Celebration Maple® (ppn 7279)</b> zone 4 Celebration is what you have when a snow and ice storm hits, and your 'Celebration' maple, is still standing and intact due to its inherently stout branch caliper. Broad shaped leaves with gold, orange and crimson fall color. Height 50' x 25'	Royalty \$.95 SRC	EACH \$1.68	<u>PER !</u> \$1.4
Acer r. x freemanii (Arbor LLC, intro.)	25		
Sienna Glen Maple <sup>®</sup> (ppn 11322) zone 4 Dense branching, able to withstand colder environments than many red maples with vibrant deep burgundy fall color. Height 40'x 40'	Royalty \$1.00 <b>SRC</b>	EACH \$1.68	<u>PER !</u> \$1.
Acer rubrum	50		
Red Maple zone 4	<u>Height</u>	EACH	
Red Maple is adaptable to a wide range of soils	12-18"	\$.63	
both moist and dry. It's easily distinguishable in	18–24" 2–3'	\$.69 \$.79	
the landscape in the fall with its striking array of brilliance, but holds a wide range of colors	3-4'	\$.93	
when viewed in a mass planting, hence the	<u>Caliper</u>	EACH	
popularization of selected cultivars.	1/8" 3/16"	\$.63 \$.69	
Height 40–60'	1/4"	\$.79	
	3/8	\$.93	
Acer rubrum	25		
Autumn Flame <sup>®</sup> (TM 1,041,020) zone 3b		<u>EACH</u>	<u>PER</u>
In the Willamette Valley, Autumn Flame is always the first tree to color up in the fall and has often dropped	SRC	\$1.68	\$1.

Per Bundle

25

Royalty \$.90

SRC

<u>EACH</u>

\$1.68

<u>PER 500</u>

\$1.47

In the Willamette Valley, Autumn Flame is always the first tree to color up in the fall and has often dropped leaves before many other cultivars put on their show. Highly bright red and fuchsia fall color. Height 35'x 35'

Acer r. x freemanii

Autumn Fantasy® (ppn 7655) zone 4

Much like Blaze, Autumn Fantasy grows faster than a lot of rubrum cultivars in the upper mid-west but still

(Discov-Tree intro.)

	Per Bundle			
Acer rubrum	25			Alter and a
Brandywine zone 4		<u>EACH</u>	<u>PER 500</u>	, THERE AND
Brandywine was introduced by the U.S. National Arboretum in order to create cultivars that are seedless. With a parentage cross with Autumn Flame and October Glory, Brandywine has exceptional red/ crimson purple fall color, crown and growth rate. Height 35'–50'	SRC	\$1.68	\$1.47	
Acer rubrum 'Magnificent Magenta'	25			
Burgundy Belle <sup>®</sup> (pp7222) zone 4	Royalty \$.90	<u>EACH</u>	<u>PER 500</u>	化新行了可能的 网络
Burgundy Belle holds many similar growth characteristics of other red maples. Its crowning achievement it the nearly two-phase red-orange, then burgundy fall color that's rarely seen in trees. Height 35' x 45'	SRC	\$1.68	\$1.47	Burgundy Belle
Acer rubrum	25			A NO LANDA
Marmo zone 4		<u>EACH</u>	<u>PER 500</u>	
Marmo was selected from a grove of seedlings in the 1920's at the Morton Arboretum. It is fast growing and has a robust structure while maintaining a strong tolerance to both cold and hot environments. Height 70'x 40'	SRC	\$1.68	\$1.47	
Acer rubrum (Princeton Nursery intro.)	25			
October Glory <sup>®</sup> (ppn 2116) zone 4b	Royalty \$.50	<u>EACH</u>	<u>PER 500</u>	October Glory
October Glory has one of the best color displays in the fall landscape with a bright array of Orange, peach, and red hues. Oval Rounded form. Height 40' x 35'	SRC	\$1.68	\$1.47	
Acer rubrum 'Franksred' (J. Frank Schmidt intro.)	25			
Red Sunset <sup>®</sup> (TM 863,972) zone 4	Royalty \$.67	<u>EACH</u>	<u>PER 500</u>	the state of the second
Dark lustrous glossy green foliage in the summer time and paramount fall color, make Red Sunset a consistently strong seller. Brilliant peach/orange to red fall color with upright-oval form. A truly classic red maple cultivar! Height 45' x 35'	SRC	\$1.68	\$1.47	

Red Maple Cuttings 25 Days

OUTSOURCE YOUR OVERHEAD-SEE PAGES 22-23



					and a set of a set of
	Per Bundle				
Acer rubrum	25	54.011	DED 500		
Somerset zone 4–7	SRC	EACH \$1.68	<u>PER 500</u> \$1.47	La Barris	
Red/burgundy fall color that turns later than Sun Valley. Cross pollinated between Autumn Flame and October Glory. Moderate oval crown. Height 30' x 25'		φ1.00	ψ1.47		
Acer rubrum (Head Ornamentals intro.)	25				
Summer Red <sup>®</sup> zone 5	Royalty \$.50	<u>EACH</u>	<u>PER 500</u>	A COLOR	CARDY.
Standing out in a summer landscape from all other rubrum, the new foliage opens burgundy and fades down the purple stem to a thick leathery dark green leaf unlike any other rubrum. Heavy branching habit and fast growth rate. Not recommended for the upper Midwest.	SRC	\$1.68	\$1.47	Red M	laple Cuttings
Acer rubrum	25			en state	-
Sun Valley zone 4-7		EACH	<u>PER 500</u>		A States
Sun Valley is a seedless cross between Autumn Flame and Red Sunset. The characteristics of the cross show most prevalent in the leaf shape that is similar but slightly smaller. Ovate crown, brilliant peach/ orange/ red fall color. Height 35'x 25'	SRC	\$1.68	\$1.47		
Acer saccharinum	50			Contra State	
Silver Maple zone 3	<u>Caliper</u>	EACH		States and	NY A
Vigorous grower with lighter green foliage with silver leaf backs that shimmer when the wind blows. Grown on its own or used for budding cultivars. Golden fall color. Height 60–80'	1/8" 3/16" 1/4" 3/8"	\$.62 \$.69 \$.75 \$.89			Silver Maple
Acer saccharum	50			7	
Sugar Maple zone 3	<u>Caliper</u>	<u>EACH</u>			£
Sugar maple while fast growing, and most commonly for budding cultivars, has notoriously crooked roots. We typically grade out over 50% culls every year to provide the best seedlings available. Luminescent orange/ red fall color. Height 50–80'	1/8" 3/16" 1/4"	\$.76 \$.83 \$.89			
Acer tataricum	50				4
Tatarian Maple zone 3	<u>Field</u>	<u>EACH</u>			
Most commonly used as an understock for the cultivar "Hot Wings." A very hardy tree / shrub attaining up to 25' in height with a 15–20' spread. Yellow fall color.	12–18" 18–24" 2–3'	\$.80 \$.83 \$.89			5

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A	Per Bundle	NEW	
Acer tataricum 'Hot Wings'	25		
Tatarian Maple zone 3	SRC	EACH \$1.68	
The most striking feature of this cultivar are the scarlet red samaras that hold color for up to 6 weeks. Discovered in Boulder Colorado, Hot Wings has durable branch structure and bright fall color.	2	ψ1.00	
Acer truncatum	25		
Shantung Maple zone 5	ABP	<u>EACH</u>	
Shantung maple has very bold green foliage while generally inconsistent in its fall color habit, but consistently beautiful regardless. Height 20–25'	1/8" 3/16" 1/4"	\$1.35 \$1.45 \$1.55	
Albizia julibrissin 'E.H. Wilson'	25		
Cold Hardy Mimosa zone 5	ABP	<u>EACH</u>	
E.H. Wilson is known for being cold hardy down to	12–18" 18–24"	\$1.35 \$1.40	
-15 degrees, which makes it the best understock for grafting cultivars, or can be grown on for its tropical foliage and pink to reddish silken bloom.	18–24* 2–3' 3–4'	\$1.40 \$1.50 \$1.65	
Amelanchier alnifolia	50		
Saskatoon Serviceberry zone 4	<u>Height</u>	<u>EACH</u>	
Sweet and edible fruit makes Amelanchier attractive to birds and wildlife in the landscape and displays showy white flowers in the spring. Spreading shape. Height 20'	12–18" 18–24" 2–3'	\$.77 \$.83 \$.89	
Amelanchier canadensis	50		
Shadblow Serviceberry zone 4	<u>Height</u>	<u>EACH</u>	
Shadblow serviceberry has green foliage with exceptional fall color fading orange to fire red. The flowers are fine and white with sweet black fruit that are a favorite of birds upon ripening. Height 20–25'	12–18" 18–24" 2–3'	\$.77 \$.83 \$.89	
Amelanchier laevis	50		
Allegheny Serviceberry zone 4	<u>Height</u>	<u>EACH</u>	
Prefers wet planting sights and easy to transplant with long drooping white flower clusters, sweet black fruit, with purple stems. Orange/ red fall color. Height 15–25'	12–18" 18–24" 2–3'	\$.77 \$.83 \$.89	

Serviceberry Bloom

Serviceberry

						Q.
Amelanchier lamarckii Lamarki Serviceberry zone 4 Lamarki serviceberry is commonly mistaken for laevis due to the similarities in growth character and habit. However, the new leaves and stems on Lamarki have silky hairs on them. Thought to be a natural hybrid of canadensis that comes true from seed.	<b>Per Bundle</b> 50 <u>Height</u> 12–18" 18–24" 2–3'	EACH \$.77 \$.83 \$.89				
<b>Betula jacquemontii</b> Whitebarked Himalayan Birch zone 5 Jacquemontii is one of those trees that attract kids that are intent on peeling the snow white bark off in sheets. The dark, almost blue foliage turns a golden yellow color in the fall. Height 30'	25 SRC	<u>EACH</u> \$1.50			River Bird	ch
<b>Betula nigra</b> <b>Special Select River Birch</b> zone 4 Our special select river birch has been a mainstay for us for over 30 years. Very similar in bark color and peeling characteristics displayed by some patented varieties of river birch. Borer resistant. Height 40–60'	<b>50</b> <i>Height</i> 12-18" 18-24" 2-3' 3-4'	EACH \$.68 \$.79 \$.86 \$.97	PER 500 \$.57 \$.67 \$.72 \$.79			- AND
<b>Betula nigra 'Clump'</b> <b>Select River Birch</b> zone 3 JLPN was the first nursery to offer pre-clumped river birch seedlings directly sewn in the container, and we have had it perfected since the beginning. 3–4 symmetrical stems 12–18" in each pot make these perfect for fall transplanting into the field or for a quick turn product in 3 or 5 gallon containers. Height 40–70' pyramidal to rounded shape.	25	EACH \$2.55	PER 500 \$2.20		Clump River Bird	ch
<b>Betula nigra 'Dura Heat'</b> ( <i>Tree Introductions intro</i> ) <b>Dura Heat</b> <sup>®</sup> zone 5 Dura Heat stands true to its name with less leaf drop and darkening of the bark in extreme heat. Creamy white/ peach exfoliating bark, heat, drought tolerant; borer and aphid resistant. Grows strong in moist soil conditions. Height 35' x 25'	25 Royalty \$.75 SRC	EACH \$1.50				N States
				H	leritage Birch Cutting	gs

OUTSOURCE YOUR OVERHEAD-SEE PAGES 22-23

		Per Bundle		
	Betula nigra 'Cully'	25		
	Heritage <sup>®</sup> River Birch zone 3	Royalty \$.25	EACH	
	Glossy dark green leaves with exceptional cinnamon, cream and salmon bark. Heritage is the best cultivar for cold climates and remains heat tolerant. This is truly a classic tree in the landscape. Bronze birch borer resistant. Height 35' x 25'	SRC	\$1.50	
	Betula papyrifera	50		
	Paper Birch zone 2	<u>Height</u>	<u>EACH</u>	<u>PER 500</u>
	Extremely cold hardy for northern climates with	12–18"	\$.71	\$.59
Paper Birch	striking yellow fall color. White peeling bark with oval shape. Height 50-70'	18–24" 2–3' 3–4'	\$.80 \$.89 \$.99	\$.66 \$.73 \$.80
	Betula pendula	50		
	Weeping European White Birch zone 2	<u>Height</u>	<u>EACH</u>	<u>PER 500</u>
A CALLER AND AND AND A	White/gray splitting bark with weeping branches and	6-12"	\$.60	\$.53
	very cold tolerant. European is commonly used as a	12–18" 18–24"	\$.70 \$.80	\$.57 \$.66
	budding or grafting understock but more so grown straight on.	2-3'	\$.87	\$.73
的现在分子 医子子 医子子		3-4'	\$.99	\$.80
	Betula populifolia	50		
The sector of the sector	White Spire Birch zone 5	<u>Height</u>	<u>EACH</u>	<u>PER 500</u>
	Glossy green foliage with yellow fall color.	6-12"	\$.60	\$.53
	Rounded spreading shape.	12–18" 18–24"	\$.70 \$.80	\$.57 \$.66
		2-3'	\$.87 ¢.00	\$.73
		3-4'	\$.99	\$.80
European Hornbeam	Carpinus betulus	25		
STATES AND	European Hornbeam zone 5	ABP		
A STATE OF A	Well established, fibrous root and ready to graft	<u>Caliper</u>	<u>EACH</u>	
	directly in the container.	1/8" 3/16"	\$1.32 \$1.45	
		3/16 1/4"	\$1.45 \$1.52	
A LAN TOP SH				
	Compione operativismo			
A REAL PROPERTY	Carpinus caroliniana	25		
A LAND AND A	American Hornbeam zone 3-9	ABP Caliper	<u>EACH</u>	
A PRANK	Grown from seed, American Hornbeam has a naturally beautiful fall color of red, orange and yellow. While	<u>3/16</u> "	\$1.40	
	adaptable to most conditions, it prefers moist, slightly	1/4"	\$1.60	
AND A CALL	acidic soils.			
A STANDARD AND AND AND AND AND AND AND AND AND AN				
American Hornbeam		c 22 22		
16	OUTSOURCE YOUR OVERHEAD-SEE PAGE	5 22-23		

				No. of	10000
	Per Bundle			See.	ALL LA
Celtis occidentalis	50			K	All All
Hackberry zone 2	<u>Caliper</u>	EACH			
Hackberry hosts an arsenal of qualities such as	1/8" 3/16"	\$.67 \$.72			
tolerance to urban conditions and cold hardy. Commonly used as a budding understock but does	1/4"	\$.79			
display decent gold fall color.	3/8"	\$.86			
Cercidiphyllum japonicum	25				
Katsura Tree zone 5	ABP			15	
We grow all of our Katsura in containers to prevent	<u>Height</u>	<u>EACH</u>		X X	STARK DO
winter frost damage. All sizes are heavily rooted and	18–24" 2–3'	\$1.50 \$1.75			A STAL
ready to rock when they get transplanted. Oval shape. Height 40–60'	2-3 3-4'	\$1.75 \$2.00			Katsura Tree
	4–5'	\$2.25		-	
Cercis canadensis	50				States .
Eastern Redbud zone 4	1 yr. Bare Root			6	
Most typically our bare root seedlings are used for	<u>Caliper</u>	<u>EACH</u>	<u>PER 500</u>		
field budding understock. We also offer redbud	1/8" 3/16"	\$.72 \$.87	\$.59 \$.75		
prown in Anderson Band Pots for our grafter clientele vho report better graft takes when using the 2 year	1/4"	\$.95	\$.79		
ransplants. Height 20–30'	25				
	2 yr. TP				
	<b>ABP</b> Topped at 16"			A Lotter	ABN
	<u>Caliper</u>	EACH			
	3/16" 1/4"	\$1.52 \$1.63		100	
Chionanthus retusus	25				
	23	EACH			Redbud
Chinese Fringetree zone 6 .arge shrub/tree with spreading branches with highly	ABP	\$2.00		CAN B	
ornamental qualities. Snow white flowers and dark		¢2.00		1000	
ustrous leaves.Dark blue berries on female plants that				Juic no	
re attractive to wildlife. Height 15–20'					A
Chionanthus virginicus	25			21 22	1 1 1
White Fringetree zone 4		<u>EACH</u>		AND	1 10
arge shrub/tree with spreading branches. Flowers	ABP	\$2.00		1999	
white with fine fleecy, and highly fragrant blooms				2.	
n the spring. Dark blue berries that are attractive to wildlife. Height 15–20'				MA.	11/10
				),2	
				and the second se	

Chinese Fringetree

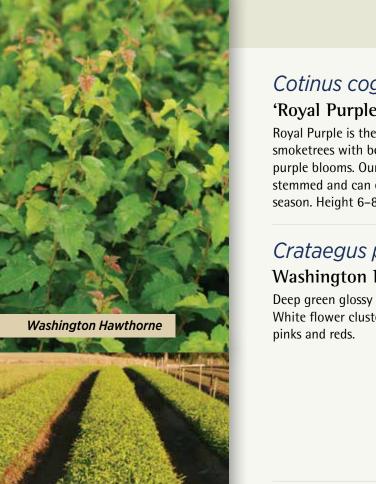
TO ORDER: 1-877-490-7844 · 503-373-9781 · FAX: 503-373-9876 · www.jlpnliners.com

Container Grown Dogwood

a state of the second

				1
	Per Bundle			
Cladrastis lutea	25			
American Yellowwood zone 4-8	<i>ABP</i> 6–12"	EACH \$1.47		
Yellowwood loves to grow crooked as a question mark at the soil level. Our seedlings are straight and durable. Fragrant white flowering drupes. Height 30–50'	6-12 12-18" 18-24"	\$1.47 \$1.65 \$1.80		X
Cornus florida	25			
lowering Dogwood zone 5	ABP			
Premium grafting understock for dogwood cultivars or beautiful when grown on for its landscape appeal. /ibrant fall colors, red fruits and alligator skin bark at naturity. Height 20–30'	<u>Caliper</u> 1/8" 3/16" 1/4"	EACH \$1.30 \$1.40 \$1.50	1	-
Cornus kousa chinensis	25		10.00	
Chinese Dogwood zone 5	ABP		and the second	
While our dogwood can make excellent trees when	<u>Caliper</u> 1/8"	EACH \$1.30	11	1
rown on as is, we produce these primarily for rafting or budding. If you need un-topped seedlings, pecify early in the growing season. Height 20–30'	3/16" 1/4"	\$1.50 \$1.40 \$1.50	-	1
Cornus mas	25		1000	
Cornelian Cherry Dogwood zone 5	ABP		1500	
mall yellow clusters that bloom early spring opening	<u>Height</u> 18–24"	EACH \$1.42	Ser.	
vith dark green foliage and reddish fall color. leight 15–25'	2-3' 3-4'	\$1.42 \$1.53 \$1.68		
Cornus sericea	50			Ко
Redosier Dogwood zone 3	<u>Height</u>	EACH PER 500		1940
olerant to diverse soil types. White flowers in the pring, yellow orange fall color. Bright red stems are attractive all winter. Height 8–10'	18–24" 2–3' 3–4'	\$.82 \$.69 \$.92 \$.79 \$1.05 \$.89		
			CON 1	E

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Hardy Rubber Tree

naruy kubber mee

American Beech

Cotinus coggygria	25		
<b>'Royal Purple' Smoketree</b> zone 4 Royal Purple is the darkest of the dark purple smoketrees with beautiful fall color and pink and purple blooms. Our 2 year transplants arrive multi- stemmed and can easily fill out a 3 gallon in one season. Height 6–8'	1 yr. <b>SRC</b> 2 yr. transplant	EACH \$1.60 \$3.10	
Crataegus phaenopyrum Washington Hawthorne zone 4 Deep green glossy foliage with copper red fall color. White flower clusters. Great under stock for budding pinks and reds.	50 1 yr. bare root seedlings 2/16" 1/4" 25 2 yr. TP grown in ABP* <u>Caliper</u> 3/16" 1/4"	EACH \$.73 \$.80 EACH \$1.37 \$1.52	
<b>Eucommia ulmoides</b> <b>Hardy Rubber Tree</b> zone 5–7 Hardy Rubber trees foliage is dark lustrous green and has broad ascending branches similar to elm. This tree is heat, pest and urban resistant and has a very stately shape and easy to grow. Height 50' x 50'	50 <i>Height</i> 18-24" 2-3' 3-4'	EACH \$.85 \$.95 \$1.05	

Per Bundle

25

ABP

<u>EACH</u>

\$1.45

\$1.65

\$1.85

# Fagus grandifolia

## American Beech zone 3

Difficult to consistently get seed every year, many<br/>growers double up on their order to keep production<br/>going. Leaves can be as long as 5 inches with saw<br/>tooth edges. Bright yellow fall color with smoothCaliper<br/>1/8"<br/>3/16"<br/>1/4"silver bark. Height 50–70'1/8



			under an attained the
	Per Bundle		
Fagus sylvatica	25		A STANDARD STAND
European Beech zone 4-7	ABP		
An excellent under stock for grafters to work with.	<u>Caliper</u>	EACH	
Little prep-work required and long spacing between	1/8" 3/16"	\$1.30 \$1.40	
nodes for easy grafting. Works well with all upright and weeping cultivars. Order early for best availability	1/4"	\$1.47	
of sizes. Height 50–65'	3/8"	\$1.55	ALA SED
Fraxinus americana	50		F. S. S. Martin
White Ash zone 4	<u>Caliper</u> 1/8"	EACH <b>\$.66</b>	the second
Most commonly used as an under stock for budding ash cultivars. Yellow fall color with oval shape.	3/16"	\$.71	Real Providence
Height 50–80'	1/4"	\$.75	Green Ash
			A series and the
Fraxinus pennsylvanica	50		
Green Ash zone 3	<u>Caliper</u> 1/0"	EACH	
Believe it or not there is still money in growing ash, just not as much as there used to be. Green ash is still	1/8" 3/16"	\$.66 \$.71	6 9 9 M
the most popular understock for budding cultivars.	1/4"	\$.75	
Height 60–70'			- 3 6 B
Ginkgo biloba	25		
Maidenhair Tree zone 4-8	ABP		12.20 123
We grow all of our ginkgo with the best intentions	<u>Caliper</u>	<u>EACH</u>	
for the grafters in mind. These have an exceptional	1/8" 3/16"	\$1.25 \$1.35	
root system that make a big difference in driving the growth rate of your graft.	1/4"	\$1.35 \$1.45	
			1000
Gleditsia tricanthos	25		Maidenhair Tree
Honeylocust zone 4	1 year <b>ABP</b>		
JLPN grows locust in the band pots for growers who	<u>Caliper</u> 1/8"	EACH \$1.25	
are wanting to take advantage of fall transplanting and get a far better root system as a result of the	3/16"	\$1.35	CARDIN RESIDENCE
band pot. We also produce a 2 year field grown	1/4"	\$1.45	A REAL PROPERTY AND A REAL
seedling for growers who prefer to line out bare root in the spring.	50		States of the second
In the spring.	2 yr. field grown		
	seedlings <u>Caliper</u>	EACH	CONTRACTOR AND
	3/16"	\$.81	ATA ASTA ASTA
	1/4" 3/8"	\$.91 \$.99	LANGER TO MARKE
	0,0	ψιου	
			Honeylocust

# OUTSOURGE YOUR OVERHEAD

"John [Lewis] and JLPN desires to produce the highest quality seedlings and liners, and based on my visits and experiences with his plants, he succeeds at the highest level," says Dr. Michael Dirr, horticulturist, retired professory of horticulture, plant breeder and author. "I've observed beds of red maple, American beech, Nyssa, sweetgum, nuttall and swamp white oaks that were almost too uniform to be seedlings, yet they were. It's one of the neatest nurseries I have visited, and weeds were in absentia."



**JLPN** only collects seed, in the case that we can't outsource it, because collecting it ourselves doesn't save us money, and creates a drain on vital resources (labor). Our money is made in our propagation, and our margin comes from the large amount of mechanical automation that we've outsourced and installed in the recent past. This is why every nursery should consider "Outsourcing Your Overhead" to JLPN.

Labor was cheap and plentiful in the past, but those days are gone. Many of our customers who used to do in-house propagation, realized that it was a misuse of vital resources (The work-crew), working in propagation to save pennies, while their field crop, which yielded dollars, lie in wait for care and maintenance. The true money making portion of the business took a back seat while resources were used to do cuttings and seedlings.

JLPN is set up to propagate and produce material efficiently, because that's where our dollars are made. By "Outsourcing Your Overhead" (Propagation) to JLPN, production can be focused on the crop that creates true revenue in your business. Call, Order, and Receive, and reduce headaches of production, eliminate wasted by-product, and ease labor constraints in one simple action. Please call me, for more information on how JLPN can implement efficiency into your program.





	Per Bundle		
Gymnocladus dioica	50		
Kentucky Coffeetree zone 4	Field Grown Bare Root		
Green foliage with yellow fall color. Fragrant	<u>Height</u>	<u>EACH</u>	
white flowers in the spring with an oval shape.	6-12"	\$.95	
Height 65'–80'	12–18" 18–24"	\$1.10 \$1.25	
	25	¢20	
	ABP	<u>EACH</u>	
	6–12" 12–18"	\$1.65 \$1.89	
	12-10	φ1.05	
Hamamelis virginiana	25		
Common Witchhazel zone 4	ABP		
Most popularly known for being the latest of blooming	<u>Caliper</u>	<u>EACH</u>	
plants, H. virginiana is a common understock for	1/8" 3/16"	\$1.27 \$1.45	
Arnolds Promise which blooms from January to March. These are grown in band pots for easy grafting.	1/4"	\$1.60	
nicsc are grown in band pois for casy granting.			
Hydrangea (LCN Intro)	25		
Passionate <sup>™</sup> zone 4	Royalty \$.35	<u>EACH</u>	
A new creamy pink selection of 'Tardiva' Hydrangea	SRC	\$1.50	
with massive (12"+ long) late summer blooms			
that provide bright color late in the season. Color			
intensifies in the later months of the year. Height 6'x 8'			
Hydrangea quercifolia	25		
Snowqueen Oakleaf Hydrangea zone 5		<u>EACH</u>	
Large conical blooms with large oak shaped leaves that	SRC	\$1.50	
have amazing fall color and a peeling bark. We sell out			
early every year, so order now for best availability.			
Koolroutoria papieulata			
Koelreuteria paniculata	25		
Goldenraintree zone 5	ABP	FACIL	
Aside from being one of the few yellow flowering trees	<u>Caliper</u> 3/16"	EACH \$1.50	
in the nursery trade, Goldenraintree is extremely showy. Dark green foliage and bright yellow blooms. Height 30–40'	1/4"	\$1.65	

				K D	
Laburnum anagyroides Goldenchain Tree zone 5 Medium green foliage with yellow fall color. Bright yellow flowers in large clusters. Height 20'–25'	<b>Per Bundle</b> 50 <u>Caliper</u> 1/8" 3/16" 1/4"	EACH \$.95 \$1.05 \$1.20	PER 500 \$.75 \$.81 \$.87	Y	
Liquidambar styraciflua American Sweetgum zone 5–9 Sweetgum has a tendency to want to desiccate when bare rooted. It's important when bringing in and handling seedlings that they don't dehydrate. Orange, gold and red fall color. Height 70'	25 <i>ABP</i> <i>Caliper</i> 1/8" 3/16" 1/4"	EACH \$1.25 \$1.40 \$1.50		Â	Sweetgum
Liriodendron tulipifera Tulip Tree zone 4 Tulip tree has medium green foliage, amazingly bright yellow and orange blooms with yellow fall color. Very large in stature and fast growing. Height 70'	<b>50</b> <b>ABP</b> 3/16" 1/4" <u>Field</u> 1/8" 3/16" 1/4"	EACH \$1.35 \$1.55 EACH \$.85 \$.95 \$1.05			
Magnolia kobus Kobus Magnolia zone 3–7 In some years we have seed available to plant, but in the instance we don't, we have 2 year transplanted rooted cuttings, in Band Pots for grafting. Height 30'–40'	25 <i>ABP</i> <u>Caliper</u> 1/8" 3/16" 1/4" <b>SRC</b> 2 yr. transplants	EACH \$1.55 \$1.70 \$1.85 \$1.60 \$2.05		Kobu	s Magnolia
Magnolia virginiana Sweetbay Magnolia zone 5-9 Creamy white lemon scented blossoms with yellow center know to bloom for extended periods. Long semi-evergreen leaves with yellow/orange fall color. Height 20+ upright to vase shaped	25 <i>ABP</i> 6–12" 12–18"	<u>ЕАСН</u> \$1.52 \$1.62			See 1
Magnolia virginiana 'Moonglow <sup>®</sup> ' Moonglow <sup>®</sup> Magnolia zone 4 Growth rate double of standard virginiana results in a quicker turn around time for the grower. Dark semi- evergreen foliage with a large lemon scented bloom.	25 Royalty \$.90 2 Year Transplants	<u>еасн</u> \$3.10			

	Per Bundle		
Malus 'Dolgo'	50	NEW	
Dolgo Crabapple zone 3	<u>Caliper</u>	<u>EACH</u>	
Dolgo crabapple is popular for the crabapples	1/8"	\$.45	
themselves for food production, but in the nursery trade, it's also a great understook for budding grabapples anto	3/16" 1/4"	\$.50 \$.55	
it's also a great understock for budding crabapples onto because of its' "less-suckering" nature.	1/4	φ.55	
Malus domestica	50		
Common Apple zone 4	<u>Caliper</u>	<u>EACH</u>	
Most often used for budding and grafting fruit and	1/8"	\$.42	
crabapple cultivars. High grading standards on our	3/16" <sub>1/4</sub> "	\$.48 \$.52	
seedlings will produce a bigger and more durable tree in your nursery.	74	ψ.02	
Malus hybrid 'Hargozam'	25		
(LCN Selection)	23		
Harvest Gold <sup>™</sup> Crabapple zone 3	Royalty \$.75	<u>EACH</u>	
No Suckers with a rooted cutting! Upright broadly	SRC	\$1.65	
columnar crown. White flowers with yellow stamens.			
Pale yellow fruit that holds color until November with a backing of dark green foliage. Height 20'x 15'			
Malus hybrid	25		
Indian Magic Crabapple zone 4		<u>EACH</u>	
No Suckers with a rooted cutting! Flower buds are	SRC	\$1.65	
red and develop into a mix of pink flowers, which			
are fragrant and long lasting. Shiny cherry sized red/			
orange fruit. Height 25'x 15'			
Malus hybrid	25		
Indian Summer Crabapple zone 4		<u>EACH</u>	
No suckers with rooted cuttings! Red flower buds	SRC	\$1.65	
bloom into scarlet wine flowers. The fruit is a glossy			
candy apple red the size of a cherry against a striking dark green foliage. Height 25'x 15'			
Malus hybrid	25		
Prairie Fire Crabapple zone 4		<u>EACH</u>	
No suckers with rooted cuttings! Early bloomer with	SRC	\$1.65	
profuse florescent pink blooms against purple foliage.			
Glossy red fruit that can hold on into winter and highly resistant to scab and blight. Height 15' x 12'			
mymy resistant to sead and ongrit. Helyfit 15 x 12			

Sugar Tyme

Prairie Fire

Indian Summer

	Per Bundle			Fil.	
Malus hybrid 'Sutyzam' (LCN Selection)	25			2/11	APP-
Sugar Tyme <sup>®</sup> Crabapple zone 4	Royalty \$.80	EACH			
No suckers with rooted cuttings! Disease resistant with pink flower buds that open up to profuse blooms that cover the whole stem. Deep red fruit covers the tree late into winter making it attractive year around. Height 18' x 15'	SRC	\$1.65			
Metasequoia glyptostroboides	25				
Dawn Redwood zone 5-8		EACH			ALL N
Metasequoia has a unique branching habit that gives it its distinctive shape. It prefers moist soils that are high in organic matter, but still performs well in a wide array of soil types.	АВР	\$1.57		Da	wn Redwoo
Morus alba tatarica	50			And and a second se	
White Mulberry zone 4	<u>Caliper</u>	EACH			The part
Tolerant to heat and a wide range of soil types. Primarily used as an under stock for cultivars.	1/8" 3/16" 1/4"	\$.75 \$.80 \$.90			
Nyssa sylvatica (SOLD OUT)	25				本言
Black or Sour Gum zone 4	<u>Caliper</u>	EACH	4	and the said	S. Pak
We grow the majority of our Nyssa with the intent of them being used for grafting understock for the many popular cultivars, however it does make a beautiful tree straight from seed. Height 40'	1/8" 3/16"	\$1.48 \$1.65	HALL AND		
Ostrya virginiana	25		E.	AN A	Mulber
American Hophornbeam zone 3		EACH		The second	N Last
Hophornbeam has increased in popularity in recent years taking it from a boutique tree to greater prevalence in the landscape. The blooms resemble beer hops. Height 25'-40'	ABP	\$1.63			
Parrotia persica	25			AA	
Persian Parrotia/Ironwood zone 5-8	2 Year Transplants		21	1 contraction	-
Grown single stem or multi, Parrotia is outstanding in	<u>Height</u>	EACH			( may
any form. Mature bark exfoliates in a patchwork of gray, green, white and brown, while the fall color is a mixture of reds and oranges.	2–3' 3–4' <i>src</i>	\$3.25 \$3.50 \$1.70		Ľ	×
OUTSOURCE YOUR OVERHEAD	)—SEE PAGES	22-23		A	Ironwoo

and the



Persian Spire Parrotia

Persian Spire Flush 1



	Per Bundle	
Parrotia persica 'JL Columnar®'	25	
Persian Ironwood 'Persian Spire'zone 5-8	Royalty \$.85	<u>EACH</u>
Selected from a seedling block at JLPN for holding a dark purple leaf color in the spring and upright character. Bright and consistent fall color of orange, red, burgundy and yellow. Prefers hot and humid climates and can be grown as a tree, but also looks fantastic as a European style hedge.	2 yr. TP in Quart	\$3.50
Parrotia persica	25	
Persian Parrotia 'Vanessa' zone 5		<u>EACH</u>
Vanessa is one of the better known Parrotia cultivars for its upright habit. It's often regarded as columnar but realistically is more-narrow growing than columnar. Still displays the beautiful fall color Parrotia is known for.	SRC	\$1.70
Physocarpus opulifolia (monlo pp #11, 211)	25	
'Diablo Ninebark' zone 6	Royalty \$.50	<u>EACH</u>
Diablo features dark purple leaves that don't sun fade in the heat. It's widely adaptable to a large range of soils and humidity. This can be grown on a standard to display the showy crème peeling bark or grown as a shrub. Diablo responds well to heavy pruning and will give a darker shoot when it emerges. Pink to white flower clusters make this an ultimate gem in the landscape.	SRC	\$1.45
Pistachia chinensis	25	
Chinese Pistache zone 6		<u>EACH</u>
Pistache has a wide adaptability to various soil types and has a reputation for vibrant long lasting fall color display or gold, orange and crimson. Most commonly grown in southwestern united states.	ABP	\$1.55



			La the later
Platanus x acerifolia 'Bloodgood' Bloodgood London Planetree zone 4-8 Easily distinguishable in the landscape once it grows to a mature specimen with its gnarly truck and patchwork bark patterns and massive size. Resistant to powdery mildew and anthracnose Height 70'-100' Pyramidal shape	Per Bundle 25 SRC	<u>ЕАСН</u> \$1.57	
Platanus x acerifolia 'Columbia' Columbia London Planetree zone 4–8 Popular for strong growth and large deeply serrated leaves. Anthracnose and mildew resistant foliage and pyramidal form. Height 70'–100'	25 SRC	<u>ЕАСН</u> \$1.57	Bloodgood 25 days
Platanus x acerifolia 'Morton Thornhill' (CG Intro) Exclamation <sup>™</sup> London Planetree zone 4 Exclamation still maintains the positive attributes of Planetree with the camouflage pattern and flaking bark but trumps it in form with a dominant central leader and pyramidal form. Anthracnose and mildew resistant.	25 Royalty \$.60 SRC	EACH \$1.57	
<b>Populus tremuloides</b> <b>Quaking Aspen</b> zone 1–6 Clean spotless native Northern Idaho seed source. Gray to white bark, blast of yellow fall color, Fast growing tree that is beautiful in mass planting. Field grown for the largest developed root system possible. Height 40'–50' Rounded at maturity	<b>50</b> <u>Height</u> 12–18" 18–24" 2–3' 3–4'	EACH \$.80 \$.90 \$1.00 \$1.15	Exclamation Planetree
<b>Prunus avium</b> <b>Mazzard Cherry</b> zone 4 We grow Mazzard by height for growers wanting to top graft and by caliper for growers needing an understock to bud.	50 Height 3-4' 4-5' Caliper 1/8" 3/16" 1/4" 3/8"	EACH \$1.48 \$1.60 EACH \$.60 \$.67 \$.72 \$.76	

Quaking Aspen

	Per Bundle	
Prunus cerasifera VF	50	
	Caliper	EACH
Myrobolan Plum zone 4 Used for budding flowering and fruit varieties.	<u>canper</u> 1/8"	\$.51
used for outdoing nowering and truit varieties.	3/16"	\$.57
	1/4" 3/8"	\$.63 \$.70
	0/0	φινα
Prunus cerasifera	25	
'Cripoizam' (LCN Selection)	25	
Crimson Pointe Columnar Plum zone 4	Royalty \$.75	EACH
Crimson Pointe displays is columnar in form, has	SRC	\$1.5
dark purple green foliage, pink blushing blooms. It's		
adaptable to many climates both cold and warm and it will fit into parking strips and limited space landscapes.		
Prunus cerasifera	25	
Krauter Vesuvius Flowering Plum zone 5		<u>EACH</u>
Krauter Vesuvius puts on an outstanding spring	SRC	\$1.5
bloom display. The blooms are a solid pink and the		
growth habit is more upright and rounded then Thundercloud. Height 20x15'		
Prunus cerasifera	25	
Newport Flowering Plum zone 4		<u>EACH</u>
Newport is easy to distinguish from other plum	SRC	\$1.5
cultivars due to its greenish cast in some of the leaves. Blooms are pink, and plant is more cold and		
heat tolerant than most cultivar plum.		
Prunus cerasifera	25	
Thundercloud Flowering Plum zone 5	SRC	EACH \$1.5
This selection forms a dense canopy with a round to vase shape. The blooms are light pink and it is a heat	SHL	φ1.5
tolerant selection. Height 20x20'		
Drupus v sistana		
Prunus x cistena	25	
Purpleleaf Sandcherry zone 3	SRC	EACH
When planted in masse, cistena is one of the most wonderfully sweet and fragrant blooming plants. It's	500	\$1.0
known for its durability in both climate and soil types.		
Height 10' Rounded		

Plum Cuttings

Thundercloud Plum

Myrobolan Plum

Flowering Plum

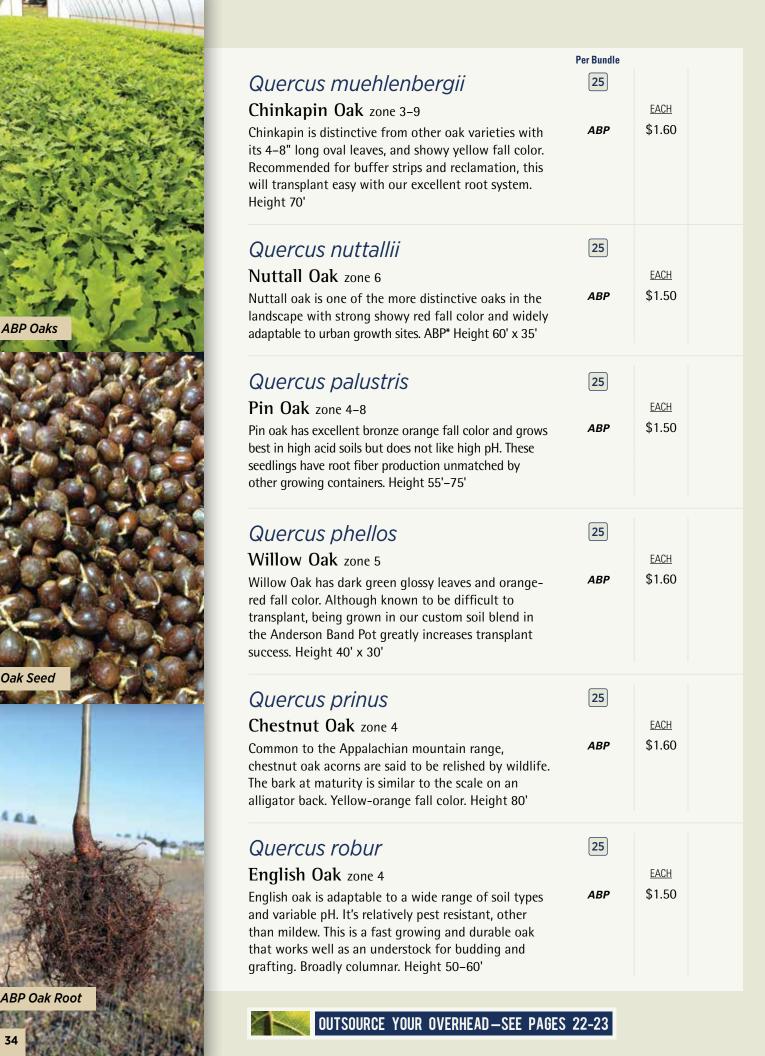
	<b>Prunus mahaleb VF</b> <b>Mahaleb Cherry</b> zone 4 Commonly used as a budding understock for fruit trees.	Per Bundle 50 <u>Caliper</u> 1/8" 3/16" 1/4" 3/8"	EACH \$.51 \$.57 \$.63 \$.69
	<b>Prunus serrulata</b> <b>Kwanzan Cherry</b> zone 5 Profuse deep pink flowers, orange bronze fall color. Wide growing habit. Height 25'–30'	25 SRC	<u>еасн</u> \$1.50
Canada Red Cherry	<b>Prunus v. 'Schubert'</b> <b>Canada Red Chokecherry</b> zone 2 New growth on Canada Red is bright lime green fading to purple. Very cold tolerant and adaptable to a large array of soil types. Height 25'	25 SRC	<u>ЕАСН</u> \$1.50
	<b>Prunus v. 'Sucker Punch' (POO2s)</b> <b>Sucker Punch Red Chokecherry</b> zone 3 Here is a plant that is a game changer. Discovered in Colorado, it is said to have never suckered, which is huge maintenance issue for Red Chokecherry. This will most likely take the place of Canada Red in production nurseries. White blooms and dark red fruit. 15–20'	25 Royalty \$1.30 <b>SRC</b>	EACH \$1.60
JLPN Pear Understock	<b>Prunus calleryana</b> <b>Callery Pear</b> zone 5 Our pear seedlings aren't the cheapest, but they are bigger and more consistent in grading standards than most. A few extra cents per plant will provide the grower with more bud-able plants better bud stands and vigorous growth.	50 <i>Caliper</i> 1/8" 3/16" 1/4" 3/8"	EACH \$.44 \$.49 \$.55 \$.61
	<b>Pyrus communis</b> <b>Common Pear</b> zone 5 Our pear seedlings aren't the cheapest, but they are bigger and more consistent in grading standards than most suppliers. A few extra cents per plant will provide the grower with more bud-able plants, better bud stands and vigorous growth.	50 <u>Caliper</u> 1/8" 3/16" 1/4" 3/8" 2 Year Root Pruned & Transplanted 25 1/4" 3/8"	EACH \$.44 \$.49 \$.55 \$.61 EACH \$.84 \$.92
Pear Seedlings	ARP = GROWN IN ANDERSON BAND POT SPC =		ROOTE

Car

Per Bundle 25	EACH
ABP	\$1.50
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Laurel Oak Fall Color





Quercus robur 'fastigiata' Columnar English Oak zone 4 Distinctly upright and columnar and specifically grown to have a very fibrous root system. Height 50'-60'	Per Bundle 25 ABP	EACH \$1.50
Quercus rubra Northern Red Oak zone 3 Red Oak is constantly one of the best selling oaks around the country for its strong growing habit, structure and fall color. Height 50'-60' Rounded	25 ABP	EACH \$1.50
Quercus shumardii Shumard Oak zone 5-9 Shumard transplants well and is tolerant to drought conditions but thrives in moist soil. Russet red fall color specifically grown to have a very fibrous root system. Height 50'-60' Rounded	25 ABP	EACH \$1.50
Robinia pseudoacacia Black Locust zone 5 Used for budding Locust cultivars.	50 <i>Height</i> 12–18" 18–24" 2–3' 3–4'	EACH \$.70 \$.77 \$.83 \$.90
Sorbus aucuparia European Mountain Ash zone 2 Dark green glossy foliage with white flower clusters that form large orange red berry clusters. Commonly used as a budding understock for ash cultivars. Height 25–35'	50 <i>Height</i> 18-24" 2-3' 3-4' 4-5'	EACH \$.85 \$.90 \$1.00 \$1.10
Stewartia pseudocamellia Japanese Stewartia zone 5–7 Japanese Stewartia has camellia-like flowers with a yellow center and lacey fringe on petals. The bark is a patchwork multi-colored bark, similar to a smooth sycamore bark. Fall color is a sharp orange and red fall contrast and in some areas nearly purple. Height 20'–40' Grown in ABP	25 <i>ABP</i> 18-24" 2-3' 3-4'	EACH \$2.90 \$3.10 \$3.50

Schumard Oak

Red Oak

ABP Oaks

Japanese Stewartia

<b>Styrax japonicus</b> <b>Japanese Snowbell</b> zone 5 Snowbell can have profuse blooming white flowers that form into round white seed pods. Our Band pot grown seedlings are premium for grafting and transplant success. Height 25–35'	Per Bundle 25 1 yr seedlings grown in ABP Height 18–24" 2–3' 3–4'	EACH \$1.30 \$1.40 \$1.55	
Styrax japonicus 'Evening Light' (Represented by Planttip) Evening Light Japanese Snowbell zone 5 Leaves emerge dark green and quickly transition into dark purple to nearly black. Color gets darker in the full sun, and Evening Light is a profuse white, fragrant bloomer.	25 2 Year TP in 1 Quart	EACH \$4.25	
Styrax japonicus 'JL Weeping' (Represented by Upshoot LLC) Marley's Pink USPP 23,755 P3 zone 5 Marleys Pink is a lovely fragrant, truly pink blooming Japanese snowbell, with very heavy fragrant, pink- blooming character. Martha Stewart liked it so much, she lined a driveway at her personal residence with it this year. (See Themarthablog.com posted 4-14-2016).	25 Royalty \$1.00 High Grafted at 36" 1 Gallon	EACH \$10.00	
Syringa pekinensis Peking Lilac zone 3 Peking lilac has medium green foliage with bright white flowers and is commonly used as understock for cultivars. Grown in Anderson bands for exceptional root structure. Height 10'–15'	25 <i>ABP</i> <i>Caliper</i> 1/8" 3/16" 1/4"	EACH \$1.30 \$1.40 \$1.55	
Syringa reticulata 'Ivory Silk' 'Ivory Silk®' Tree Lilac C.O.P.F. 845240 zone 2 Ivory Silk has bright white flowers that form at a young age, a shiny brown bark, and a sturdy compact branching structure that looks exceptional as a multi or single stem.	25 Royalty \$.30 SRC	EACH \$1.60	



Evening Light

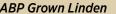
Marley's Pink

OUTSOURCE YOUR OVERHEAD-SEE PAGES 22-23

39

	Per Bundle	
Syringa vulgaris	25	
Common Purple Lilac zone 3	ABP	
This is a great plant to throw into a 1 gallon for a	<u>Caliper</u>	<u>EACH</u>
quick turn product or for a grafting understock.	1/8" 3/16"	\$1.32 \$1.42
Vulgaris has a medium green foliage with fragrant light purple blooms. Height 10–15' 2 year field grown	1/4"	\$1.42 \$1.57
Taxodium distichum	50	
Bald Cypress zone 5	Field grown	<u>EACH</u>
Bald Cypress has wide adaptability to soils, green semi	12-18"	\$.79
coniferous foliage with rust orange fall color and oval	18–24" 2–3'	\$.89 \$.99
to round shape. Height 60–80' Tilia cordata	50	
Littleleaf Linden zone 3	Field grown	
Container grown for superior root fiber and straight	<u>Caliper</u>	EACH
long stems perfect for budding or growing as a single	1/8"	\$.76
stem. Yellow green fall color with rounded shape.	3/16"	\$.81
Showy yellow fragrant pendulous flowers.	1/4" 3/8"	\$.91 \$.99
Height 60–80'	25	φισσ
	ABP	
	<u>Caliper</u>	<u>EACH</u>
	3/16"	\$1.35
	1/4"	\$1.45

Tilia tomentosa	25	
<b>Silver Linden</b> zone 5 Grown in container for superior root fiber and straight long stems perfect for budding or growing as a single stem. Lustrous green foliage with silver cast. Excellent street tree with rounded shape. Height 50–70'	<b>ABP</b> <u>Caliper</u> 3/16" 1/4"	EACH \$1.35 \$1.45
Ulmus americana American Elm zone 2 American Elm seedlings are not Dutch Elm resistant but can be used as a budding understock for resistant cultivars. Fast Growing. Height 80–100'	<b>50</b> <i>Caliper</i> 1/8" 3/16" 1/4"	EACH \$.75 \$.85 \$.95
Ulmus americana 'New Harmony' New Harmony American Elm zone 3 Broadly vase shaped crown, arching limbs terminating in drooping branches. Respectably Dutch elm disease resistant. Height 60' x70'	25 SRC	\$2.10



ABP Grown Linden

Ivory Silk Lilac



OUTSOURCE YOUR OVERHEAD-SEE PAGES 22-23 1

anper	EAUT
1/8"	\$.76
/16"	\$.81
1/4"	\$.91
3/8"	\$.99
25	
4BP	
<u>aliper</u>	<u>EACH</u>
/16"	\$1.35
1/4"	\$1.45

Umus americana' Princeton' Princeton American Elm zone 3       Sc       \$2.10         Exceptionally fast growing, with large leathery foliage. Based on input from growers, this is one of the nicest American elms to grow for its shape, uniformity and growth rate. Resistant to elim beetle and Dutch Elm disease. Height 60× 70'       Image: Sc       \$2.10         Ulmus americana' Valley Forge' Valley Forge American Elm zone 3       Image: Sc       \$2.10         Valley Forge American Elm zone 3       Image: Sc       \$2.10         Valley Forge American Elm zone 3       Image: Sc       \$2.10         Valley Forge American Elm zone 3       Image: Sc       \$2.10         Valley Forge American Elm zone 3       Image: Sc       \$2.10         Valley Forge American Elm zone 3       Image: Sc       \$2.10         Valley Forge and the most Dutch elm resistant variety in screening tests.       Image: Sc       \$2.10         Umus parvifolia Chinese Lacebark Elm zone 5       Image: Sc       \$71         This can be growerh control in the field.       Image: Sc       \$71         Valley Forge Sc       \$86       \$71         Suberian Elm zone 3       Image: Sc       \$71         Almost exclusively used as an under stock for budding tree on its own that has a propensity to break and statter under ic and snow loads.       Image: Sc       Image: Sc         Zelkova serrata folage with corange ins and yellow o				Andrews Mark Market and and and
Valley Forge American Elm zone 3       SRC       \$2.10         Valley Forge has a broadly V-shaped branch structure with dense canopy and is said to be the most Dutch elm resistant variety in screening tests.       SRC       \$2.10         Ulmus parvifolia       So       EACH         Chinese Lacebark Elm zone 5       Saider       \$71         This can be grown on for a straight lacebark elm, or used as a budding understock for cultivars of U. parvifolia. Sometimes preferred for uniform bud stands and growth control in the field.       So       Said         Ulmus purnila       So       Said       So         Siberian Elm zone 3       Almost exclusively used as an under stock for budding Umus cultivars as this is a monstrosity, rank growing tree on its own that has a propensity to break and shatter under ice and snow loads.       So       EACH         Zelkova serrata       So       So       Suffer       So         Japanese Zelkova zone 5       Greating       EACH       So       Valley Forge         One of the best shade trees for urban settings. Green foliage with orange tips and yellow orange red fall coir. Height 55–80'       EACH       So       So         BP       3/16"       S.132       So       So       So	<b>Princeton American Elm</b> zone 3 Exceptionally fast growing, with large leathery foliage. Based on input from growers, this is one of the nicest American elms to grow for its shape, uniformity and growth rate. Resistant to elm beetle	25	\$2.10	
Chinese Lacebark Elm zone 5CalizerFACHThis can be grown on for a straight lacebark elm, or used as a budding understock for cultivars of U. parvifolia. Sometimes preferred for uniform bud stands and growth control in the field.5.71 3/16"\$.81 1/4"Ulmus pumila Siberian Elm zone 3CalizerFACH 1/4"\$.86Almost exclusively used as an under stock for budding Ulmus cultivars as this is a monstrosity, rank growing tree on its own that has a propensity to break and shatter under ice and snow loads.50FACH 1/8" \$.81 1/4"Zelkova serrata Japanese Zelkova zone 5 One of the best shade trees for urban settings. Green foliage with orange tips and yellow orange red fall color. Height 55–80'FACH 2 Year Field Grown 3/16"\$.88 \$.99Zs ABP 3/16"51.32	Valley Forge American Elm zone 3 Valley Forge has a broadly V-shaped branch structure with dense canopy and is said to be the most Dutch		\$2.10	American Elm
Siberian Elm zone 3       Catiger       EACH         Almost exclusively used as an under stock for budding       1/8"       \$.71         Ulmus cultivars as this is a monstrosity, rank growing       1/4"       \$.81         1/4"       \$.86         Zelkova serrata       50         Japanese Zelkova zone 5       50         One of the best shade trees for urban settings. Green foliage with orange tips and yellow orange red fall color. Height 55–80'       EACH         1/8"       \$.68         3/16"       \$.78         1/4"       \$.88         3/16"       \$.78         1/4"       \$.88         3/16"       \$.99         25       ABP         3/16"       \$1.32	<b>Chinese Lacebark Elm</b> zone 5 This can be grown on for a straight lacebark elm, or used as a budding understock for cultivars of U. parvifolia. Sometimes preferred for uniform bud	<u>Caliper</u> 1/8" 3/16"	\$.71 \$.81	
Japanese Zelkova zone 5       2 Year Field Grown         One of the best shade trees for urban settings. Green foliage with orange tips and yellow orange red fall color. Height 55–80'       1/8" \$.68 3/16"       \$68 3/16"         1/8"       \$.68 3/16"       \$78 1/4" \$.99       \$80 \$132	<b>Siberian Elm</b> zone 3 Almost exclusively used as an under stock for budding Ulmus cultivars as this is a monstrosity, rank growing tree on its own that has a propensity to break and	<u>Caliper</u> 1/8" 3/16"	\$.71 \$.81	
	Japanese Zelkova zone 5 One of the best shade trees for urban settings. Green foliage with orange tips and yellow orange red fall	2 Year Field Grown <u>Caliper</u> 1/8" 3/16" 1/4" 3/8" 25 ABP 3/16"	\$.68 \$.78 \$.88 \$.99 \$1.32	Valley Forge

Chinese Lacebark Elm

1 (St)

# OUTSOURCE 666 YOUR OVERHEAD

## OUTSOURCING TO JLPN WILL...

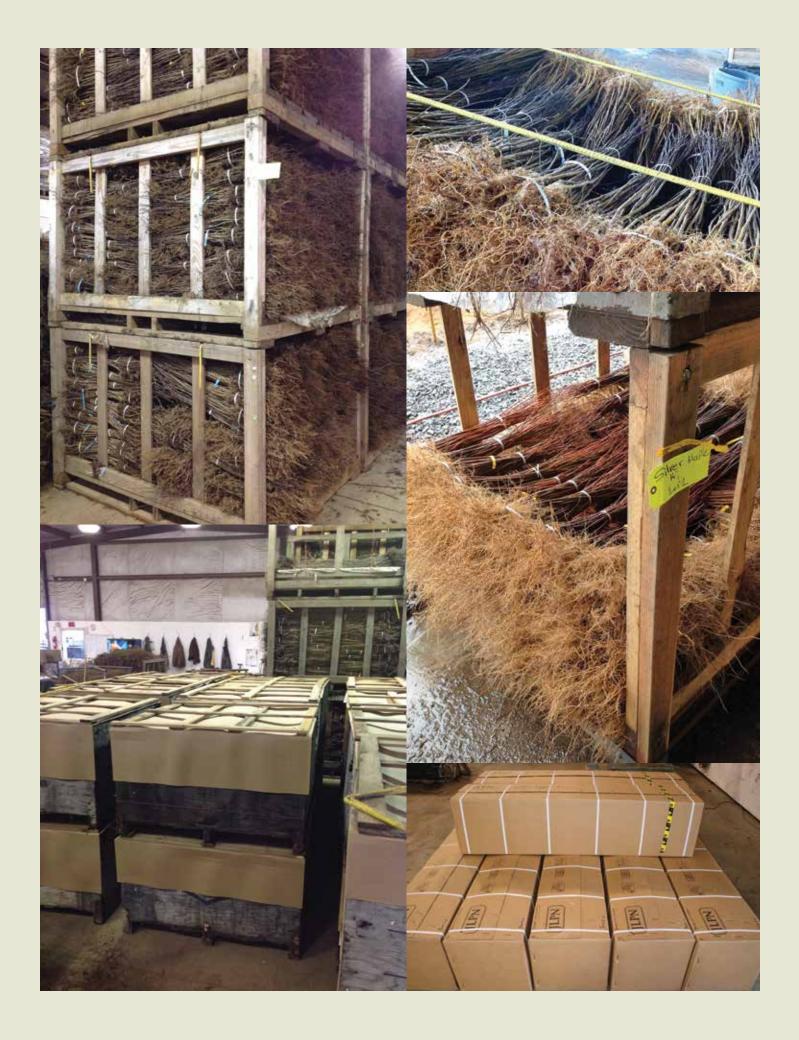
 FREE UP LABOR RESOURCES

MAINTAIN FOCUS ON CREATING DOLLARS VS. SAVING PENNIES

• REDUCE PRODUCTION HEADACHES AND LABOR CONSTRAINTS



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### **IMPORTANT DETAILS**

Credit card payment surcharge of 2.75%

### Minimum Order is \$500

\$20.00 Packing fee per wood crate (400-500 plants per crate)

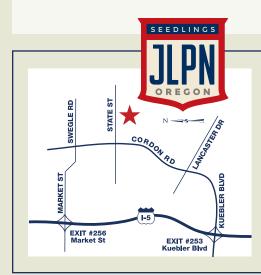
Will call—No charge for loading full flats, Stacking pots charged at 5% of total container order.

### \$35.00 fee for Phytosanitary Certificate

International Orders-20% of total order will be invoiced for root washing and handling

5% Discount on fall orders prepay by July 1st.

5% Discount on Spring orders prepay by November 1st.



#### I-5 SOUTH

Exit #256 — Market St. — Go **left** at light and head straight until 4-way stop at Cordon Rd. Turn **right.** Go to 4-way stoplight at at State Street. Turn **left** and go 1/4 to 1/2 mile to 5590 and turn **right.** 

#### **I-5 NORTH**

Exit #253 — Kuebler Blvd — Turn **right.** Kuebler turns into Cordon Rd. Drive approximately 4 miles to State Street. At 4-way stoplight turn **right** and go 1/4 to 1/2 mile to 5590 and turn **right.** 



### CATALOG ORDER FORM

Downloadable applications available online at www.jlpnliners.com

1118 Lancaster Drive NE #409 · Salem, Oregon 97301-2933 PHONE: 1-877-490-7844 (503) 373-9781 · FAX: (503) 373-9876 EMAIL: info@jlpnliners.com

	TELEPHONE
	DATE
	PERSON ORDERING
то	P.O. NO.
ADDRESS	HOW SHIP *
CITY	DATE REQUIRED
SHIP TO	TERMS **

QUANTITY ORDERED	SIZE	VARIETY	UNIT PRICE	TOTAL
Due to the limited longevit ship date is April 1 for prod	y of live plan luct quality a	ts in cold storage, the last guaranteed ssurance.	TOTAL	
		(LESS 25 PERCENT I	DEPOSIT REQUIRED) ***	



BALANCE DUE THIS ORDER

DISCOUNT SCHEDULE: JLPN INC. OFFERS A 5% DISCOUNT on all orders paid in full within 10 days upon receipt of order confirmation prior to November 1.

Phyto Certificates are an additional \$35.00 fee.

\* Your order will be shipped via UPS unless we are directed otherwise. All freight and packing charges are sent C.O.D.

\*\* TERMS: Unless 30 day Net Credit has been established, orders will be shipped only upon prepayment or C.O.D.

\*\*\* This deposit is required on all orders.



### **APPLICATION FOR CREDIT**

Downloadable applications available online at www.jlpnliners.com

1118 Lancaster Drive NE #409 · Salem, Oregon 97301-2933 PHONE: 1-877-490-7844 (503) 373-9781 · FAX: (503) 373-9876 EMAIL: info@jlpnliners.com

ACCOUNT NAME		
ADDRESS		
CITY	STATE	ZIP
Sole Proprietorship	Partnership	Corporation
OWNER'S NAME		
HOME ADDRESS	HOME PHONE	
CITY	STATE	ZIP
THREE TRADE REFERENCES: (must be nursery related)		
NAME	ACCOUNT #	
ADDRESS	PHONE	FAX
CITY	STATE	ZIP
NAME	ACCOUNT #	
ADDRESS	PHONE	FAX
CITY	STATE	ZIP
NAME	ACCOUNT #	
ADDRESS	PHONE	FAX
CITY	STATE	ZIP
BANK INFORMATION:		
NAME	CHECKING ACCOUNT #	
ADDRESS	SAVINGS ACCOUNT #	
CITY	STATE	ZIP
CONTACT NAME		

**TERMS** on 30-day net account are: 25% deposit upon confirmation; Net amount due within 30 days from invoice date. A finance charge of 2 percent (24 percent annually) on the unpaid balance per month will be added on all accounts past due.

Please read and sign page 48.

### SALES AND CREDIT TERMS AND CONDITIONS

Downloadable applications available online at www.jlpnliners.com

#### JLPN Inc. Policies and Terms Control.

Applicant/Buyer acknowledges that any and all sales on and extensions of credit by JLPN Inc., are expressly conditioned upon buyers unconditional acceptance of JLPN Inc. Sales and Credit Terms and Conditions stated herein and as hereafter amended. JLPN Inc. Sales and Credit Terms and Conditions supersede any and all terms and conditions appearing on Buyer's documents, including but not limited to purchase orders regardless of the time presented.

#### Authorization to Obtain Information.

Applicant/Buyer grants to JLPN Inc. the continuing right to obtain credit reports involving the Applicant/Buyer or other financial and credit information and to investigate the Applicant/ Buyer's financial status from time to time as JLPN Inc. may see fit. Applicant/Buyer shall sign a written authorization to obtain information in a form acceptable to JLPN Inc. on request.

#### Change of Ownership/Address.

Applicant/Buyer, shall promptly advise JLPN Inc. in writing of any change of ownership of or the address of Applicants/Buyer's business. All such notifications shall be made to JLPN Inc., in writing, within five (5) working days of the change.

#### Guarantee.

JLPN Inc. guarantees all stock for grade ordered, named variety and good condition up to delivery to the freight carrier. Condition, growth, and production after delivery to the freight carrier is the responsibility of the Buyer.

#### Force Majeure.

If performance is made commercially impracticable or impossible because of the occurrence of an event beyond the reasonable control of JLPN Inc., including but not limited to, weather, acts of God, war, labor disputes, etc., then JLPN Inc. shall not be responsible for its inability to fulfill any orders in whole or part.

#### Ordering Terms.

A Twenty-five percent (25%) deposit is required on all customer orders. Those with approved credit have thirty (30) days from the shipping date to pay the balance in full. **New customers must arrange pre-payment or COD prior to JLPN Inc. shipping the order.** 

#### Payment.

Payments made with credit cards, please note there is a 2.75% surcharge. All balances must be paid in full within thirty (30) days of shipping date. Invoices are sent within seven (7) business days of shipping and include shipping date and shipping cost.

A late charge of 2 percent per month (24% per Annum) on the unpaid balance will be added to all accounts past due. Failure to adhere to these terms may result in a shipping hold on all unshipped orders and/or a termination or reduction in the credit JLPN Inc. will extend. All payments are to be made to:

#### JLPN Inc.

1118 Lancaster Drive NE #409 Salem, Oregon 97301

#### Cancellation.

All cancellations must be made to JLPN Inc. by the 1st of Dec. of each season. Any cancellation past that date may result in a cancellation of the balance of the Buyer's order and/or forfeiture of the Buyer's deposit. Phone will be the only acceptable method.

#### Packing/Shipment.

Cost of packing and shipping is in addition to the price of stock and will be added to the Buyer's balance upon shipping.

#### Confirmation.

All orders will be confirmed in writing by JLPN Inc. before shipping. The written confirmation shall include payment terms and estimated shipping date.

#### **Delivery**.

JLPN Inc. makes no guarantee with respect to delivery. JLPN Inc. will ship FOB JLPN Inc. loading dock via UPS unless another carrier is specified by the Buyer before confirmation. Shipping is at risk of the Buyer and JLPN Inc.'s responsibility for all stock ceases upon delivery to the carrier. If stock is damaged in transit, Buyer must make all claims to the freight carrier, not to JLPN Inc.

#### Claims.

All claims must be reported by Buyer to JLPN Inc. within ten (10) days of the receipt of the shipment. Adjustments, if any, will only be for claims concerning the quality of grade, named variety, or damage from JLPN Inc. harvesting. **All plants become Buyers property upon delivery** to the freight carrier. All unsatisfactory stock must be returned to and received by JLPN Inc. within fourteen (14) days of delivery to Buyer. Re-shipment must be authorized in writing by JLPN Inc. and plants must be returned in good condition. Freight on return of unsatisfactory stock will be paid by JLPN Inc., once approved by JLPN Inc. for return.

#### Attorney Fees.

In the event Buyer's account with JLPN Inc. is placed in the hands of an attorney for collection, Buyer promises and agrees to pay JLPN Inc. reasonable attorney's fees and costs, even though no arbitration, suit or action is filed thereon. Further, if any arbitration, suit, or action is filed to collect any sums allegedly due by Buyer to JLPN Inc. Buyer promises and agrees to pay JLPN Inc. reasonable attorney fees and costs as fixed by the arbitrator, Court or Courts in which the arbitration, suit or action, including any appeal therein, is tried, heard or decided.

#### Oregon Law.

All transactions between Buyer and JLPN Inc. shall be interpreted under the laws of the state of Oregon. Further, Buyer stipulates to jurisdiction and venue in Marion County, Oregon for any claims arising out of any transaction between Buyer and JLPN Inc.

Applicant, by submitting this application, represents and warrants to JLPN Inc. that all information contained in its credit application is true and correct and authorizes JLPN Inc. to investigate any and all references listed herein and to obtain a consumer credit report upon Applicant for use in evaluating this application.

The terms Buyer and/or Applicant mean the person/entity submitting this application.

<b>GRADE SIZES</b>				
Approximate Grade	Caliper	Average Height		
1/2"	1/2" & larger	4-5′		
No. 3/8	3/8" to 1/2"	3-4'		
No. 1/4	1/4" to 3/8"	2-3'		
No. 1 3/16" to 1/4" 18-24"				
No. 2	1/8" to 3/16"	12-18″		
No. 3	1/16" to 1/8"	6-12″		
Some species may vary in height.				

By Signing below, you certify that you have read and agree to all the information provided above, you are the authorized signature, and you agree to be bound by the terms and conditions herein.

SIGNATURE





In a somewhat frequent manner, I ask the kids if they've thought about what they want to be when they grow up. As every parent knows, this changes over time. As of now we will have a future baker, and a future nurseryman, but only time will tell. Watching our kids grow year after year with confidence, charisma, and kindness is by far the most gratifying accomplishment my wife and I have achieved. The future is big and full of unknowns, but the excitement of who and what they become is a thrill in itself.

- John Lewis











DBA: LEW'S LAKESHORE NURSERY