

DBA: LEWIS LAKESHORE NURSERY



# 2024-25 PRICELIST

THE FOUNDATION FOR GROWING EXCELLENCE



Dear Valued Customers,

This year is my 25th year in the nursery industry and wow, what a ride so far...

I started working full time in the nursery in January of 2000. I was 24, single, and working my first harvest for my dad's company, Lew's Lakeshore Nursery. Within 6 months, we had created a plan of action, to start growing container seedlings and rooted cuttings. We bought property and were building our first 10 greenhouses by June 2000. Now, 75% of our business is container seedlings and cuttings, with bare root seedlings making up the balance. It's been crazy!

My first year in the industry, I was just like any other young knucklehead, working a job with no real goals in mind and clearly, I had no clue what I was getting myself into. I didn't know anything about profit and loss, nursery production or leadership. It was a trial by fire for pretty much the first 12-13 years, and let's not forget the whole "recession thing." What was my goal in this time spent? I really had no clue beyond "staying alive and open for business."

What have I learned in the second 12-13 years is this, "You always need to have a goal in mind." Otherwise, you'll never know where you're going and how or why you need to get there. It took me years to realize my goals were very loose at best, but creating a defined goal, both personally and professionally, became a guide for myself and JLPN. The results of my goal are passed on to our growers in the form of our product and the service we deliver every year.

My goal, unapologetically, is to be the best at what we do. I want the most respected product quality, the best customers (which you all kick ass!) and the best people at JLPN. If we can continually improve, and evolve on these 3 metrics, the result is a level of service, reliability, consistency, and product performance, that is hard to match.

I have learned that you will have some customers for life and some customers for now. You'll have success and failures at times with your customers, but the more we work collectively to solve challenges and create grower solutions, it leads to repeated success for all.

At JLPN, you're a new person until about year 10, because a third of our staff has been with us for 20-35 years. Our team is creating a fantastic crop this year and we look forward to delivering to our growers once again. We appreciate all of you so much, words could never fully explain.

From everyone at JLPN, we thank you for your continual support of our nursery family, let's go for a year of solid growth and small burn piles!

-John Lewis and The Lewis Family

*John L. Lewis*



From left: Trystan, Crystal, John and Marley

NURSERY LOCATION: 5440 State Street • Salem, Oregon 97301  
MAILING ADDRESS: 1118 Lancaster Drive NE #409 • Salem, Oregon 97301  
PHONE: 1-877-490-7844, 503-373-9781 • FAX: 503-373-9876 • E-MAIL: info@jlpnliners.com



# ORDER DETAILS

Minimum Order \$1,000 U.S.  
\$2,500 International

25% Deposit required to secure order

Credit Card payment surcharge 2.75%

\$100 Per Wood Packing Crate

\$75 fee for Phytosanitary Certificate

10% surcharge on all international orders

10% surcharge for root washing

5% Discount on spring orders- Prepay by Nov. 1st

Deposit on Anderson Band Pots \$.18

Deposit on Anderson HD Poly flats \$3.50

Visit [www.jlpliners.com](http://www.jlpliners.com) for additional information and our Term and Conditions

| Latin Name                                   | Common Name                | Size    | Type  | 1-499  | 500+   | Royalty | B-grade |
|--|----------------------------|---------|-------|--------|--------|---------|---------|
| <i>Acer buergerianum</i>                     | Trident Maple              | ABP     | ABP   | \$2.87 | \$2.59 |         |         |
| <i>Acer campestre</i>                        | Hedge Maple                | 1/8"    | Field | \$1.39 | \$1.16 |         | \$0.75  |
|  |                            | 3/16"   | Field | \$1.50 | \$1.26 |         | \$0.81  |
|  |                            | 1/4"    | Field | \$1.63 | \$1.37 |         | \$0.89  |
|  |                            | 3/8"    | Field | \$1.80 | \$1.50 |         | \$0.97  |
| <i>Acer ginnala flame</i>                    | Flame Amur Maple           | 1/8"    | Field | \$1.50 | \$1.24 |         | \$0.81  |
|  |                            | 3/16"   | Field | \$1.63 | \$1.37 |         | \$0.89  |
|  |                            | 1/4"    | Field | \$1.77 | \$1.46 |         | \$0.95  |
|  |                            | 3/8"    | Field | \$1.84 | \$1.57 |         | \$1.02  |
| <i>Acer griseum</i>                          | Paperbark Maple            | 6-12"   | ABP   | \$4.10 | \$3.80 |         |         |
|  |                            | 12-18"  | ABP   | \$4.42 | \$4.10 |         |         |
|  |                            | 18-24"  | ABP   | \$4.73 | \$4.42 |         |         |
|  |                            | 2-3'    | ABP   | \$5.19 | \$4.74 |         |         |
|  |                            | 3-4'    | ABP   | \$5.69 | \$5.19 |         |         |
| <i>Acer palmatum</i>                         | Green Japanese Maple       | 1/8"    | ABP   | \$2.12 | \$1.88 |         |         |
|  |                            | 3/16"   | ABP   | \$2.32 | \$2.12 |         |         |
|  |                            | 1/4"    | ABP   | \$2.46 | \$2.32 |         |         |
| <i>Acer palmatum 'atropurpureum'</i>         | Red Japanese Maple         | 6-12"   | ABP   | \$2.68 | \$2.25 |         |         |
|  |                            | 12-18"  | ABP   | \$2.93 | \$2.59 |         |         |
|  |                            | 18-24"  | ABP   | \$3.21 | \$2.79 |         |         |
|  |                            | 2-3'    | ABP   | \$3.62 | \$3.01 |         |         |
|  |                            | 3-4'    | ABP   | \$3.96 | \$3.34 |         |         |
| <i>Acer platanoides</i>                      | Norway Maple               | 1/8"    | Field | \$1.34 | \$1.14 |         | \$0.74  |
|  |                            | 3/16"   | Field | \$1.43 | \$1.19 |         | \$0.77  |
|  |                            | 1/4"    | Field | \$1.53 | \$1.30 |         | \$0.84  |
|  |                            | 3/8"    | Field | \$1.66 | \$1.40 |         | \$0.91  |
| <i>Acer r. x freemanii 'Armstrong'</i>       | Armstrong                  | RC      | RC    | \$2.74 | \$2.27 |         |         |
|  |                            | RC 1-3" | RC    | \$2.21 | \$1.83 |         |         |
| <i>Acer r. x freemanii 'Autumn Blaze'®</i>   | Autumn Blaze® (ppn 4864)   | RC      | RC    | \$2.74 | \$2.27 | \$1.00  |         |
|  |                            | RC 1-3" | RC    | \$2.21 | \$1.83 | \$1.00  |         |
| <i>Acer r. x freemanii 'Autumn Fantasy'®</i> | Autumn Fantasy® (ppn 7655) | RC      | RC    | \$2.74 | \$2.27 | \$0.90  |         |
|  |                            | RC 1-3" | RC    | \$2.21 | \$1.83 | \$0.90  |         |
| <i>Acer r. x freemanii 'Celebration'®</i>    | Celebration® (ppn 7279)    | RC      | RC    | \$2.74 | \$2.27 | \$0.95  |         |
|  |                            | RC 1-3" | RC    | \$2.21 | \$1.83 | \$0.95  |         |
| <i>Acer r. x freemanii 'Sienna Glen'®</i>    | Sienna Glen® (ppn 11322)   | RC      | RC    | \$2.74 | \$2.27 | \$1.00  |         |
|  |                            | RC 1-3" | RC    | \$2.21 | \$1.83 | \$1.00  |         |

\*5,000 Qty.  
Minimum



# Premium Conifers Grown in Plug Cells



**JLPN** started growing premium conifer seedling plugs to create wins for our customers. These contained-cell-grown conifer liners will eliminate the death loss and transplant shock issues growers face with bareroot conifer seedling liners. Our goal is to provide the best quality, in-demand conifer species in volume. If there is a variety you are interested in not on our list, reach out to us and let us know what you are looking for. Take a look at our current conifer listings and please let us know if you have any questions. We are excited to get this new product line into your hands.





| Latin Name                           | Common Name                 | Size    | Type   | 1-499  | 500+   | Royalty | B-grade* |
|--------------------------------------|-----------------------------|---------|--------|--------|--------|---------|----------|
| <i>Acer rubrum</i>                   | Red Maple                   | 6-12"   | Field  | \$1.21 | \$0.95 |         | \$0.62   |
|                                      |                             | 12-18"  | Field  | \$1.26 | \$1.05 |         | \$0.68   |
|                                      |                             | 18-24"  | Field  | \$1.39 | \$1.16 |         | \$0.75   |
|                                      |                             | 2-3'    | Field  | \$1.55 | \$1.30 |         | \$0.84   |
|                                      |                             | 3-4'    | Field  | \$1.76 | \$1.46 |         | \$0.95   |
| <i>Acer rubrum</i> 'Autumn Flame'    | Autumn Flame (TM 1,041,020) | RC      | RC     | \$2.74 | \$2.27 |         |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 |         |          |
| <i>Acer rubrum</i> 'Brandywine'      | Brandywine                  | RC      | RC     | \$2.74 | \$2.27 |         |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 |         |          |
| <i>Acer rubrum</i> 'Burgundy Belle'® | Burgundy Belle® (pp7222)    | RC      | RC     | \$2.74 | \$2.27 | \$0.90  |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 | \$0.90  |          |
| <i>Acer rubrum</i> 'Marmo'           | Marmo                       | RC      | RC     | \$2.74 | \$2.27 |         |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 |         |          |
| <i>Acer rubrum</i> 'October Glory'®  | October Glory® (ppn 2116)   | RC      | RC     | \$2.74 | \$2.27 | \$0.50  |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 | \$0.50  |          |
| <i>Acer rubrum</i> 'Red Sunset'®     | Red Sunset® (TM 863,972)    | RC      | RC     | \$2.74 | \$2.27 | \$1.00  |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 | \$1.00  |          |
| <i>Acer rubrum</i> 'Somerset'        | Somerset                    | RC      | RC     | \$2.74 | \$2.27 |         |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 |         |          |
| <i>Acer rubrum</i> 'Summer Red'®     | Summer Red®                 | RC      | RC     | \$2.74 | \$2.27 | \$0.50  |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 | \$0.50  |          |
| <i>Acer rubrum</i> 'Sun Valley'      | Sun Valley                  | RC      | RC     | \$2.74 | \$2.27 |         |          |
|                                      |                             | RC 1-3" | RC     | \$2.21 | \$1.83 |         |          |
| <i>Acer saccharinum</i> (Silver)     | Silver Maple                | 1/8"    | Field  | \$1.37 | \$1.13 |         | \$0.73   |
|                                      |                             | 3/16"   | Field  | \$1.47 | \$1.23 |         | \$0.80   |
|                                      |                             | 1/4"    | Field  | \$1.61 | \$1.35 |         | \$0.87   |
|                                      |                             | 3/8"    | Field  | \$1.64 | \$1.47 |         | \$0.95   |
| <i>Acer saccharum</i> (Sugar)        | Sugar Maple                 | 1/8"    | Field  | \$1.54 | \$1.30 |         | \$0.84   |
|                                      |                             | 3/16"   | Field  | \$1.80 | \$1.50 |         | \$0.97   |
|                                      |                             | 1/4"    | Field  | \$1.93 | \$1.61 |         | \$1.05   |
| <i>Acer tataricum</i>                | Tatarian Maple              | 6-12"   | Field  | \$1.56 | \$1.44 |         | \$0.93   |
|                                      |                             | 12-18"  | Field  | \$1.80 | \$1.50 |         | \$0.97   |
|                                      |                             | 18-24"  | Field  | \$2.08 | \$1.74 |         | \$1.13   |
|                                      |                             | 2-3'    | Field  | \$2.36 | \$1.97 |         | \$1.28   |
| <i>Amelanchier canadensis</i>        | Shadblow Serviceberry       | 12-18"  | Field  | \$1.64 | \$1.37 |         | \$0.89   |
|                                      |                             | 18-24"  | Field  | \$1.77 | \$1.46 |         | \$0.95   |
|                                      |                             | 2-3'    | Field  | \$1.88 | \$1.57 |         | \$1.02   |
| <i>Amelanchier laevis</i>            | Allegheny Serviceberry      | 12-18"  | Field  | \$1.63 | \$1.37 |         | \$0.89   |
|                                      |                             | 18-24"  | Field  | \$1.77 | \$1.46 |         | \$0.95   |
|                                      |                             | 2-3'    | Field  | \$1.88 | \$1.57 |         | \$1.02   |
| <i>Amelanchier lamarckii</i>         | Lamarcki Serviceberry       | 12-18"  | Field  | \$1.63 | \$1.37 |         | \$0.89   |
|                                      |                             | 18-24"  | Field  | \$1.77 | \$1.46 |         | \$0.95   |
|                                      |                             | 2-3'    | Field  | \$1.88 | \$1.57 |         | \$1.02   |
| <i>Betula jacquemontii</i>           | Whitebark Himalayan Birch   | RC      | RC     | \$2.91 | \$2.44 |         |          |
| <i>Betula nigra</i> 'Dura Heat'®     | Dura Heat® River Birch      | RC      | RC     | \$2.91 | \$2.43 | \$0.90  |          |
| <i>Betula nigra</i> 'Heritage'®      | Heritage® River Birch       | RC      | RC     | \$2.91 | \$2.43 | \$0.25  |          |
| <i>Betula nigra</i> 'Clumps'         | Select River Birch Clumps   | Clumps  | Clumps | \$4.37 | \$3.63 |         |          |
| <i>Betula nigra</i> 'Select'         | Special Select River Birch  | 12-18"  | Field  | \$1.34 | \$1.04 |         | \$0.67   |
|                                      |                             | 18-24"  | Field  | \$1.45 | \$1.21 |         | \$0.78   |
|                                      |                             | 2-3'    | Field  | \$1.53 | \$1.28 |         | \$0.83   |
|                                      |                             | 3-4'    | Field  | \$1.68 | \$1.41 |         | \$0.91   |
| <i>Betula papyrifera</i>             | Paper Birch                 | 12-18"  | Field  | \$1.34 | \$1.04 |         | \$0.67   |
|                                      |                             | 18-24"  | Field  | \$1.45 | \$1.21 |         | \$0.78   |
|                                      |                             | 2-3'    | Field  | \$1.53 | \$1.28 |         | \$0.83   |

# B-Grade Seedlings



## This year JLPN

is offering B-Grade field grown seedlings for land reclamation and reforestation productions. These plants are all viable and healthy, but do not adhere to guidelines of the ANLA standards for tree grades and suitability for the landscape (primarily the roots). They are a viable tree with a root and a top, that will survive if watered and handled properly.

## B-Grades will HAVE:

- A viable root and top, meaning it will survive and grow
- A general grade for height or caliper, not both, and not exact
- Potentially forked or broken tops
- A root that could be J'd, forked, crooked, or Curly-Q'd
- A strong resemblance to the Charlie Brown Christmas Tree Pre-decoration
- To be ordered in quantities of 5,000 or more

## B-Grades will possibly NOT:

- Meet ANLA standards
- Have root systems suitable for nursery landscape and retail market
- Have straight roots
- Have perfect leaders
- Have a chance of turning into the wonderful version Charlie Brown Christmas tree when it's all pretty and decorated
- Be sold in quantities less than 5,000



B-Grade Acer rubrum

B-Grade Acer rubrum

B=Grade Acer rubrum

B Grade Malus

| Latin Name                              | Common Name                     | Size   | Type  | 1-499  | 500+   | Royalty | B-grade* |
|---|---------------------------------|--------|-------|--------|--------|---------|----------|
|   |                                 | 3-4'   | Field | \$1.68 | \$1.41 |         | \$0.91   |
| <i>Betula pendula</i>                   | Weeping European<br>White Birch | 12-18" | Field | \$1.34 | \$1.04 |         | \$0.67   |
|   |                                 | 18-24" | Field | \$1.45 | \$1.21 |         | \$0.78   |
|   |                                 | 2-3'   | Field | \$1.53 | \$1.28 |         | \$0.83   |
|   |                                 | 3-4'   | Field | \$1.68 | \$1.41 |         | \$0.91   |
| <i>Betula populifolia</i>               | White Spire Birch               | 12-18" | Field | \$1.34 | \$1.04 |         | \$0.67   |
|   |                                 | 18-24" | Field | \$1.45 | \$1.21 |         | \$0.78   |
|   |                                 | 2-3'   | Field | \$1.53 | \$1.28 |         | \$0.83   |
|   |                                 | 3-4'   | Field | \$1.68 | \$1.41 |         | \$0.91   |
| <i>Carpinus betulus</i>                 | European Hornbeam               | 1/8"   | ABP   | \$2.59 | \$2.17 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.84 | \$2.36 |         |          |
|   |                                 | 1/4"   | ABP   | \$3.03 | \$2.51 |         |          |
| <i>Carpinus caroliniana</i>             | American Hornbeam               | 1/8"   | ABP   | \$2.72 | \$2.31 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.85 | \$2.36 |         |          |
| <i>Cedrus deodara</i>                   | Himalayan Cedar                 | Plug   | Plug  | \$0.75 | \$0.75 |         |          |
| <i>Celtis occidentalis</i>              | Hackberry                       | 1/8"   | Field | \$1.34 | \$1.12 |         | \$0.72   |
|   |                                 | 3/16"  | Field | \$1.45 | \$1.21 |         | \$0.78   |
|   |                                 | 1/4"   | Field | \$1.59 | \$1.32 |         | \$0.86   |
|   |                                 | 3/8"   | Field | \$1.71 | \$1.44 |         | \$0.93   |
|   |                                 | 1/8"   | ABP   | \$2.22 | \$1.85 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.56 | \$2.15 |         |          |
| <i>Cercidiphyllum japonicum</i>         | Katsura Tree                    | 1/4"   | ABP   | \$2.94 | \$2.44 |         |          |
|   |                                 | 12-18" | ABP   | \$2.59 | \$2.18 |         |          |
|   |                                 | 18-24" | ABP   | \$2.72 | \$2.30 |         |          |
|   |                                 | 2-3'   | ABP   | \$3.16 | \$2.65 |         |          |
| <i>Cercis canadensis</i>                | Eastern Redbud                  | 3-4'   | ABP   | \$3.61 | \$3.01 |         |          |
|   |                                 | 1/8"   | ABP   | \$2.37 | \$1.98 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.71 | \$2.25 |         |          |
| <i>Cladrastis lutea</i>                 | American Yellowwood             | 1/4"   | ABP   | \$3.11 | \$2.41 |         |          |
|   |                                 | 6-12"  | ABP   | \$2.97 | \$2.49 |         |          |
|   |                                 | 12-18" | ABP   | \$3.25 | \$2.71 |         |          |
| <i>Cornus florida</i>                   | Flowering Dogwood               | 18-24" | ABP   | \$3.62 | \$3.07 |         |          |
|   |                                 | 1/8"   | ABP   | \$2.64 | \$2.04 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.70 | \$2.25 |         |          |
| <i>Cornus kousa chinensis</i>           | Chinese Dogwood                 | 1/4"   | ABP   | \$3.15 | \$2.46 |         |          |
|   |                                 | 1/8"   | ABP   | \$2.46 | \$2.04 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.71 | \$2.25 |         |          |
| <i>Cotinus coggygria 'Royal Purple'</i> | Royal Purple' Smoketree         | RC     | RC    | \$3.07 | \$2.62 |         |          |
| <i>Crataegus phaenopyrum</i>            | Washington Hawthorne            | 1/4"   | ABP   | \$2.95 | \$2.46 |         |          |
|   |                                 | 3/16"  | Field | \$1.53 | \$1.30 |         | \$0.84   |
| <i>Eucommia ulmoides</i>                | Hardy Rubber Tree               | 1/4"   | Field | \$1.71 | \$1.44 |         | \$0.93   |
|   |                                 | 18-24" | Field | \$1.71 | \$1.44 |         | \$0.93   |
|   |                                 | 2-3'   | Field | \$1.89 | \$1.57 |         | \$1.02   |
| <i>Fagus grandifolia</i>                | American Beech                  | 3-4'   | Field | \$2.11 | \$1.75 |         | \$1.14   |
|   |                                 | 1/8"   | ABP   | \$2.78 | \$2.32 |         |          |
|   |                                 | 3/16"  | ABP   | \$3.33 | \$2.59 |         |          |
| <i>Fagus sylvatica</i>                  | European Beech                  | 1/4"   | ABP   | \$3.76 | \$2.93 |         |          |
|   |                                 | 1/8"   | ABP   | \$2.46 | \$2.04 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.70 | \$2.25 |         |          |
| <i>Ginkgo biloba</i>                    | Maidenhair Tree                 | 1/4"   | ABP   | \$3.07 | \$2.39 |         |          |
|   |                                 | 1/8"   | ABP   | \$2.64 | \$2.04 |         |          |
|   |                                 | 3/16"  | ABP   | \$2.71 | \$2.25 |         |          |
| <i>Gleditsia triacanthos</i>            | Honeylocust                     | 1/4"   | ABP   | \$2.87 | \$2.39 |         |          |
|   |                                 | 1/8"   | Field | \$1.38 | \$1.16 |         | \$0.75   |
|   |                                 | 3/16"  | Field | \$1.47 | \$1.23 |         | \$0.80   |



# Rooted Cutting Description



**JLPN** sells many items by the piece, and not by size, due to the fact that the development of the root system is far more critical to a plants future growth than the height. To clarify the scale, we have provided the following pictures of 25 count, rooted cutting bundles. In all cases, JLPN delivers plants that are healthy and viable, however having two options gives the buyer a little flexibility on price, to fit their growing needs.

## 0" Rooted Cutting (R/C)



**Not Advertised for Sale**, zero's are just that, zero new growth. They are fully rooted, but only suitable for containers.

## 1"- 3" Rooted Cutting (R/C)



**1-3" of new growth**, and fully rooted. Recommended for growing in container for 1 season, or fields with solid weed control practices.

## 4"+ Rooted Cutting (R/C)



**4"+ of new growth**, and fully rooted. All R/C's are topped at a max height of 16". Roots are going to be larger, more durable, and more developed. All plants listed "R/C" are field ready, for transplanting.



**NURSERY LOCATION:**  
5440 State Street  
Salem, Oregon 97301

**MAILING ADDRESS:**  
1118 Lancaster Drive NE #409  
Salem, Oregon 97301

**PHONE:**  
1-877-490-7844  
503-373-9781

**FAX:**  
503-373-9876

**EMAIL:**  
[info@jlpnliners.com](mailto:info@jlpnliners.com)

**WEBSITE:**  
[www.jlpnliners.com](http://www.jlpnliners.com)

All photos by John Lewis.



| Latin Name  | Common Name  | Size   | Type  | 1-499  | 500+   | Royalty | B-grade* |
|---|--|--------|-------|--------|--------|---------|----------|
|   |  | 1/4"   | Field | \$1.76 | \$1.37 |         | \$0.89   |
|   |  | 3/8"   | Field | \$1.88 | \$1.57 |         | \$1.02   |
| <i>Gymnocladus dioica</i>                               | Kentucky Coffeetree  | 3-6"   | Field | \$1.81 | \$1.57 |         | \$1.02   |
|   |  | 6-12"  | Field | \$2.00 | \$1.66 |         | \$1.08   |
|   |  | 12-18" | Field | \$2.25 | \$1.88 |         | \$1.22   |
| <i>Hamamelis virginiana</i>                             | Common Witchhazel  | 1/8"   | ABP   | \$2.53 | \$2.11 |         |          |
|   |  | 3/16"  | ABP   | \$2.86 | \$2.38 |         |          |
|   |  | 1/4"   | ABP   | \$3.12 | \$2.60 |         |          |
| <i>Laburnum anagyroides</i>                             | Goldenchain Tree   | 1/8"   | Field | \$1.68 | \$1.37 |         | \$0.89   |
|   |  | 3/16"  | Field | \$1.89 | \$1.47 |         | \$0.95   |
|   |  | 1/4"   | Field | \$1.97 | \$1.64 |         | \$1.06   |
| <i>Liquidambar styraciflua</i>                          | American Sweetgum  | 1/8"   | ABP   | \$2.53 | \$2.11 |         |          |
|   |  | 3/16"  | ABP   | \$2.72 | \$2.29 |         |          |
|   |  | 1/4"   | ABP   | \$2.94 | \$2.44 |         |          |
| <i>Liriodendron tulipifera</i>                          | Tulip Tree   | 1/8"   | ABP   | \$2.57 | \$2.17 |         |          |
|   |  | 3/16"  | ABP   | \$2.71 | \$2.25 |         |          |
|   |  | 1/4"   | ABP   | \$3.07 | \$2.54 |         |          |
| <i>Magnolia kobus</i>                                   | Kobus Magnolia   | 1/8"   | ABP   | \$2.93 | \$2.43 |         |          |
|   |  | 3/16"  | ABP   | \$3.24 | \$2.69 |         |          |
|   |  | 1/4"   | ABP   | \$3.52 | \$2.93 |         |          |
| <i>Magnolia virginiana</i>                              | Sweetbay Magnolia  | 6-12"  | ABP   | \$2.78 | \$2.32 |         |          |
|   |  | 12-18" | ABP   | \$2.95 | \$2.46 |         |          |
|   |  | 18-24" | ABP   | \$3.33 | \$2.59 |         |          |
| <i>Magnolia virginiana 'Moonglow'</i> <sup>®</sup>      | Moonglow <sup>®</sup> Magnolia   | RC     | ABP   | \$3.66 | \$2.62 | \$0.90  |          |
| <i>Malus 'Dolgo'</i>                                    | Dolgo Crabapple  | 1/8"   | Field | \$1.01 | \$0.77 |         | \$0.50   |
|   |  | 3/16"  | Field | \$1.09 | \$0.85 |         | \$0.55   |
|   |  | 1/4"   | Field | \$1.12 | \$0.93 |         | \$0.60   |
| <i>Malus domestica</i>                                  | Common Apple   | 1/8"   | Field | \$1.01 | \$0.71 |         | \$0.46   |
|   |  | 3/16"  | Field | \$1.09 | \$0.80 |         | \$0.52   |
|   |  | 1/4"   | Field | \$1.11 | \$0.86 |         | \$0.56   |
| <i>Metasequoia glyptostroboides</i>                     | Dawn Redwood   | ABP    | ABP   | \$3.21 | \$2.67 |         |          |
| <i>Morus alba tatarica</i>                              | White Mulberry   | 1/8"   | Field | \$1.95 | \$1.32 |         | \$0.86   |
|   |  | 3/16"  | Field | \$1.70 | \$1.42 |         | \$0.92   |
|   |  | 1/4"   | Field | \$2.03 | \$1.59 |         | \$1.03   |
| <i>Nyssa sylvatica</i>                                  | Black Gum/ Sour Gum  | 1/8"   | ABP   | \$3.07 | \$2.39 |         |          |
|   |  | 3/16"  | ABP   | \$3.45 | \$2.67 |         |          |
|   |  | 1/4"   | ABP   | \$3.48 | \$2.93 |         |          |
| <i>Ostrya virginiana</i>                                | American Hophornbeam   | ABP    | ABP   | \$3.37 | \$2.67 |         |          |
| <i>Parrotia persica</i>                                 | Persian Parrotia/ Ironwood   | RC     | ABP   | \$3.21 | \$2.62 |         |          |
| <i>Parrotia persica 'Persian Spire'</i> <sup>®</sup>    | Parrotia Persica 'JL Columnar'<br>PP 24,291 Persian Spire <sup>™</sup> | RC     | ABP   | \$3.21 | \$2.62 | \$2.80  |          |
| <i>Parrotia persica 'Vanessa'</i>                       | Persian Parrotia 'Vanessa'   | RC     | ABP   | \$3.21 | \$2.62 |         |          |
| <i>Picea abies</i>                                      | Norway Spruce  | Plug   | Plug  | \$0.75 | \$0.75 |         |          |
| <i>Pinus heldreichii</i>                                | Bosnian Pine   | Plug   | Plug  | \$0.75 | \$0.75 |         |          |
| <i>Pinus nigra</i>                                      | Austrian Pine  | Plug   | Plug  | \$0.75 | \$0.75 |         |          |
| <i>Pinus sylvestris</i>                                 | Scotch Pine  | Plug   | Plug  | \$0.75 | \$0.75 |         |          |
| <i>Pinus strobiformis</i>                               | Southwestern White Pine  | Plug   | Plug  | \$0.75 | \$0.75 |         |          |
| <i>Pistacia chinensis</i>                               | Chinese Pistache   | ABP    | ABP   | \$3.01 | \$2.53 |         |          |
| <i>Platanus x acerifolia 'Bloodgood'</i>                | Bloodgood London Planetree   | RC     | RC    | \$2.88 | \$2.48 |         |          |
| <i>Platanus x acerifolia 'Columbia'</i>                 | Columbia London Planetree  | RC     | RC    | \$2.88 | \$2.48 |         |          |
| <i>Platanus x acerifolia 'Exclamation'</i> <sup>™</sup> | Exclamation <sup>™</sup> London Planetree                              | RC     | RC    | \$2.88 | \$2.48 | \$0.60  |          |

| Latin Name                                  | Common Name                        | Size   | Type  | 1-499  | 500+   | Royalty | B-grade* |
|---|------------------------------------|--------|-------|--------|--------|---------|----------|
| <i>Populus tremuloides</i>                  | Quaking Aspen                      | 12-18" | Field | \$1.56 | \$1.30 |         | \$0.84   |
|   |                                    | 18-24" | Field | \$1.71 | \$1.44 |         | \$0.93   |
|   |                                    | 2-3'   | Field | \$1.88 | \$1.57 |         | \$1.02   |
| <i>Prunus cerasifera 'Krauter Vesuvius'</i> | Krauter Vesuvius<br>Flowering Plum | RC     | RC    | \$2.65 | \$2.21 |         |          |
| <i>Prunus serrulata 'Kwanzan'</i>           | Kwanzan Cherry                     | RC     | RC    | \$2.65 | \$2.21 |         |          |
| <i>Prunus virginiana 'Schubert'</i>         | Canada Red Chokecherry             | RC     | RC    | \$2.74 | \$2.35 |         |          |
| <i>Prunus x cistena</i>                     | Purpleleaf Sandcherry              | RC     | RC    | \$2.10 | \$1.75 |         |          |
| <i>Pyrus calleryana</i>                     | Callery Pear                       | 1/8"   | Field | \$0.87 | \$0.72 |         | \$0.47   |
|   |                                    | 3/16"  | Field | \$0.95 | \$0.79 |         | \$0.51   |
|   |                                    | 1/4"   | Field | \$1.05 | \$0.88 |         | \$0.57   |
|   |                                    | 3/8"   | Field | \$1.13 | \$0.95 |         | \$0.62   |
| <i>Pyrus communis</i>                       | Common Pear                        | 1/8"   | Field | \$0.95 | \$0.74 |         | \$0.48   |
|   |                                    | 3/16"  | Field | \$0.96 | \$0.80 |         | \$0.52   |
|   |                                    | 1/4"   | Field | \$1.07 | \$0.89 |         | \$0.58   |
|   |                                    | 3/8"   | Field | \$1.17 | \$0.98 |         | \$0.63   |
| <i>Quercus alba</i>                         | White Oak                          | ABP    | ABP   | \$3.08 | \$2.57 |         |          |
| <i>Quercus bicolor</i>                      | Swamp White Oak                    | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus coccinea</i>                     | Scarlet Oak                        | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus imbricaria</i>                   | Shingle/Laurel Oak                 | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus lyrata</i>                       | Overcup Oak                        | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus macrocarpa</i>                   | Bur Oak                            | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus muehlenbergii</i>                | Chinkapin Oak                      | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus nuttallii</i>                    | Nuttall Oak                        | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus palustris</i>                    | Pin Oak                            | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus phellos</i>                      | Willow Oak                         | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus robur</i>                        | English Oak                        | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus robur 'fastigiata'</i>           | Columnar English Oak               | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus rubra</i>                        | Northern Red Oak                   | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Quercus shumardii</i>                    | Shumard Oak                        | ABP    | ABP   | \$2.91 | \$2.44 |         |          |
| <i>Robinia pseudoacacia</i>                 | Black Locust                       | 1/8"   | Field | \$1.46 | \$1.22 |         | \$0.79   |
|   |                                    | 3/16"  | Field | \$1.62 | \$1.35 |         | \$0.87   |
|   |                                    | 1/4"   | Field | \$1.78 | \$1.59 |         | \$1.03   |
| <i>Sorbus aucuparia</i>                     | European Mountain Ash              | 12-18" | Field | \$1.50 | \$1.14 |         | \$0.74   |
|   |                                    | 18-24" | Field | \$1.52 | \$1.22 |         | \$0.79   |
|   |                                    | 2-3'   | Field | \$1.74 | \$1.37 |         | \$0.89   |
|   |                                    | 3-4'   | Field | \$1.81 | \$1.50 |         | \$0.97   |
| <i>Stewartia pseudocamellia</i>             | Japanese Stewartia                 | 12-18" | ABP   | \$4.74 | \$3.99 |         |          |
|   |                                    | 18-24" | ABP   | \$5.19 | \$4.31 |         |          |
|   |                                    | 2-3'   | ABP   | \$5.66 | \$4.71 |         |          |
|   |                                    | 3-4'   | ABP   | \$6.28 | \$5.25 |         |          |
| <i>Styrax japonicus</i>                     | Japanese Snowbell                  | 12-18" | ABP   | \$2.46 | \$1.89 |         |          |
|   |                                    | 18-24" | ABP   | \$2.61 | \$2.18 |         |          |
|   |                                    | 2-3'   | ABP   | \$2.77 | \$2.31 |         |          |
|   |                                    | 3-4'   | ABP   | \$3.04 | \$2.53 |         |          |
| <i>Syringa pekinensis</i>                   | Peking Lilac                       | 1/8"   | ABP   | \$2.61 | \$2.18 |         |          |
|   |                                    | 3/16"  | ABP   | \$2.87 | \$2.39 |         |          |
|   |                                    | 1/4"   | ABP   | \$3.11 | \$2.59 |         |          |
| <i>Syringa reticulata</i>                   | Japanese Tree Lilac                | 1/8"   | ABP   | \$2.61 | \$2.18 |         |          |
|   |                                    | 3/16"  | ABP   | \$2.87 | \$2.39 |         |          |
|   |                                    | 1/4"   | ABP   | \$3.11 | \$2.59 |         |          |
| <i>Syringa vulgaris</i>                     | Common Purple Lilac                | 1/8"   | ABP   | \$2.63 | \$2.18 |         |          |
|   |                                    | 3/16"  | ABP   | \$2.85 | \$2.36 |         |          |



| Latin Name                         | Common Name            | Size      | Type  | 1-499  | 500+   | Royalty | B-grade* |
|------------------------------------|------------------------|-----------|-------|--------|--------|---------|----------|
|                                    |                        | 1/4"      | ABP   | \$3.12 | \$2.60 |         |          |
| <i>Taxodium distichum</i>          | Bald Cypress           | 12-18"    | Field | \$1.71 | \$1.44 |         | \$0.93   |
|                                    |                        | 18-24"    | Field | \$1.88 | \$1.57 |         | \$1.02   |
|                                    |                        | 2-3'      | Field | \$2.08 | \$1.74 |         | \$1.13   |
| <i>Tilia cordata</i>               | Littleleaf Linden      | 1/8"      | Field | \$1.52 | \$1.27 |         | \$0.82   |
|                                    |                        | 3/16"     | Field | \$1.64 | \$1.37 |         | \$0.89   |
|                                    |                        | 1/4"      | Field | \$1.80 | \$1.50 |         | \$0.97   |
|                                    |                        | 3/8"      | Field | \$2.00 | \$1.66 |         | \$1.08   |
|                                    |                        | 1/8"      | ABP   | \$2.59 | \$2.18 |         |          |
|                                    |                        | 3/16"     | ABP   | \$2.71 | \$2.25 |         |          |
|                                    |                        | 1/4"      | ABP   | \$2.89 | \$2.40 |         |          |
| <i>Tilia tomentosa</i>             | Silver Linden          | 1/8"      | ABP   | \$2.59 | \$2.12 |         |          |
|                                    |                        | 3/16"     | ABP   | \$2.71 | \$2.25 |         |          |
|                                    |                        | 1/4"      | ABP   | \$2.89 | \$2.40 |         |          |
| <i>Ulmus americana</i>             | American Elm           | 1/8"      | Field | \$1.27 | \$1.14 |         | \$0.74   |
|                                    |                        | 3/16"     | Field | \$1.43 | \$1.30 |         | \$0.84   |
|                                    |                        | 1/4"      | Field | \$1.59 | \$1.44 |         | \$0.93   |
| <i>Ulmus americana 'Princeton'</i> | Princeton American Elm | RC        | RC    | \$3.74 | \$3.22 |         |          |
|                                    |                        | RC 1-3"   | RC    | \$3.15 | \$2.48 |         |          |
| <i>Ulmus parvifolia</i>            | Chinese Lacebark Elm   | 1/8"      | Field | \$1.43 | \$1.21 |         | \$0.78   |
|                                    |                        | 3/16"     | Field | \$1.64 | \$1.35 |         | \$0.87   |
|                                    |                        | 1/4"      | Field | \$1.80 | \$1.50 |         | \$0.97   |
| <i>Ulmus pumila</i>                | Siberian Elm           | 1/8"      | Field | \$1.44 | \$1.21 |         | \$0.78   |
|                                    |                        | 3/16"     | Field | \$1.63 | \$1.35 |         | \$0.87   |
|                                    |                        | 1/4"      | Field | \$1.80 | \$1.50 |         | \$0.97   |
| <i>Zelkova serrata</i>             | Japanese Zelkova       | 1/8"      | ABP   | \$2.46 | \$2.04 |         |          |
|                                    |                        | 3/16"     | ABP   | \$2.61 | \$2.18 |         |          |
|                                    |                        | 1/4"      | ABP   | \$2.78 | \$2.32 |         |          |
|                                    |                        | 2yr 1/8"  | Field | \$1.45 | \$1.21 |         | \$0.78   |
|                                    |                        | 2yr 3/16" | Field | \$1.43 | \$1.30 |         | \$0.84   |
|                                    |                        | 2yr 1/4"  | Field | \$1.76 | \$1.46 |         | \$0.95   |
|                                    |                        | 2yr 3/8"  | Field | \$1.95 | \$1.64 |         | \$1.06   |



Bareroot Norway



Red Maple Rooted Cutting



Band Pot Grown Seedling



